

HAWAII STATE DEPARTMENT OF EDUCATION
PROCUREMENT AND CONTRACTS BRANCH

JANUARY 7, 2026

REQUEST FOR PROPOSALS

RFP D26-037

SEALED PROPOSALS

PROVIDE A CENTRALLY MANAGED
ONLINE COLLEGE AND CAREER PLANNING PLATFORM
FOR THE HAWAII STATE DEPARTMENT OF EDUCATION

**will be received through the State of Hawaii eProcurement System (HlePRO) at
<https://hiepro.ehawaii.gov> until 4:30 p.m., Hawaii Standard Time (HST)**

on

FEBRUARY 9, 2026,
or such later date as may be established by an addendum to this Request for Proposals (RFP)

Offerors interested in responding to this electronic solicitation must be registered on the HlePRO (<https://hiepro.ehawaii.gov>) in order to participate in this procurement. Registration is free. Once registered, Offerors can login to view and respond to the HlePRO solicitation.

Questions relating to this solicitation may be directed to Albert Perry, Procurement and Contracts Support Specialist, at telephone (808) 675-0130, via facsimile (808) 675-0133, or via email at albert.k.perry@k12.hi.us.

1. OVERVIEW OF PROCUREMENT PROCESS

1.1 Definitions and Acronyms

The following definitions apply to this solicitation.

- a. **Contract or Vendor List** means the combination of the signed agreement, solicitation, including the scope of work, the special conditions, the general conditions, and any addenda to the solicitation; the offer and any best and final offer(s); and any amendments to the contract; and any terms implied by law.
- b. **CONTRACTOR** means an individual, partnership, firm, organization, corporation, joint venture or other legal entity having a contract with the Hawaii State Department of Education and undertaking the execution of work under the terms of the contract and acting directly or through its agents, employees or sub-contractors.
- c. **Department** or **STATE** means the Hawaii State Department of Education.
- d. **General Conditions** means the General Conditions issued by the Department of the Attorney General of the State of Hawaii, referred to as Form AG-008, as revised, and included herein by reference. The applicable Form AG-008, as revised, included by reference, is the form in effect at the date the solicitation is issued.
- e. **HAR** means **Hawaii Administrative Rules**.
- f. **HRS** means **Hawaii Revised Statutes**.
- g. **Offer** means a proposal submitted in response to this solicitation.
- h. **Offeror** means any individual, partnership, firm, organization, corporation, joint venture, or other legal entity, submitting an offer in response to this solicitation.
- i. **Project** means this RFP to develop a resulting Contract or Vendor List of the goods and/or services specified.
- j. **Proposal** means the document submitted by an offeror in response to this solicitation.
- k. **RFP** means **Request for Proposals**, the entire solicitation document, including all parts, sections, exhibits, attachments, and Addenda, whether attached or incorporated by reference.
- l. **STATE** or **Department** means the Hawaii State Department of Education.
- m. **Vendor List or Contract** means the combination of the signed agreement, solicitation, including the scope of work, the special conditions, the general conditions, and any addenda to the solicitation; the offer and any best and final offer(s); and any amendments to the contract; and any terms implied by law.

1.2 RFP Organization

This RFP is organized as follows:

- Section 1. Overview of Procurement Process. Provides Offerors with a general overview of the RFP process.
- Section 2. Purpose and Overview. Provides Offerors with general information about the objectives of this project and RFP, and critical success factors.
- Section 3. Scope of Work and Requirements. Provides Offerors with a general description of the tasks to be performed, delineates Hawaii State Department of Education and CONTRACTOR's responsibilities, stipulates Offeror qualifications, and defines deliverables.

- Section 4. Proposal. Describes the required format and content for the Offeror's submittal, and establishes requirements for the Price Proposal.
- Section 5. Proposal Evaluation. Describes how proposals will be evaluated by the Hawaii State Department of Education.
- Appendix A. Offeror Identification and Information Form
- Appendix B. Offeror Reference Form
- Appendix C. Online College and Career Planning Platform Requirements Traceability Matrix
- Appendix D. Price Proposal Form
- Appendix E. Narrative Response Form
- Appendix F. Contract Minimum and Special Conditions
- Appendix G. State of Hawaii's General Conditions

1.3 Procurement Authority

This procurement is being conducted as a competitive sealed proposals procurement in accordance with the procedures set forth in §103D-303, HRS and Title 3, Subtitle 11, Chapter 122, Subchapter 6, HAR. The relevant provisions of §103D, HRS, and their associated HAR, are incorporated by reference and made a part of this RFP.

1.4 Issuing Office and RFP Contact Person

The following person from the issuing office listed below is the sole point of contact for this RFP. Communication with any other contact person from the date of release of this RFP until the selection of the successful Offeror(s) without approval, may result in disqualification.

RFP Point of Contact: Albert Perry
email: albert.k.perry@k12.hi.us
Phone: (808) 675-0130
Fax: (808) 675-0133

Issuing Office:
Hawaii State Department of Education
Procurement and Contracts Branch
Waipahu Civic Center
94-275 Mokuola Street, Room 200
Waipahu, Hawaii 96797

1.5 Procurement Timetable

Except as noted, the following schedule represents the STATE's best estimate. All times indicated are Hawaii Standard Time (HST). If any component of this schedule is delayed, the rest of the schedule will likely be amended by the same number of days, however the STATE reserves the right to amend or revise the timetable without prior written notice when such revision or amendment is in the STATE's best interest.

Activity	Estimated Dates
Public Notice announcing Request for Proposals (RFP)	January 7, 2026
Deadline for submission of written questions	On or before 4:00 p.m., January 16, 2026
STATE's responses to written questions	on or about January 23, 2026
Proposal Due Date/Time Proposals will be received through the State of Hawaii eProcurement System (HlePRO) at https://hiepro.ehawaii.gov until 4:30 p.m., Hawaii Standard Time (HST) THERE ARE NO EXCEPTIONS TO THIS PROPOSAL DUE DATE UNLESS THE DATE IS AMENDED IN WRITING BY THE PROCUREMENT AND CONTRACTS BRANCH.	4:30 p.m., February 9, 2026
Evaluation of Proposals	February 10 through March 6, 2026
Determination of Priority-Listed Offerors (if necessary)	To be determined, if necessary
Priority-listed Offerors discussions conducted and/or notified to schedule presentation to STATE (if necessary)	To be determined, if necessary
Best and Final Offers (if necessary)	To be determined, if necessary
Contractor(s) Selected	on or about March 2026
Contract Award	on or about March 2026
Contract Commencement Date and Notice to Proceed	on or about March or April 2026

1.6 Cancellation of RFP; Rejection of Proposals

This RFP may be cancelled and any or all proposals may be rejected in whole or in part, when it is determined to be in the best interest of the STATE.

1.7 Electronic Procurement

- 1.7.1 The STATE utilizes the Hawaii State eProcurement (HlePRO) System to promote an open and transparent system for vendors to compete for contracts electronically. Offerors interested in responding to this solicitation must be registered on HlePRO. Registration information is available at the State Procurement Office (SPO) website: <https://hiepro.ehawaii.gov>, select HlePRO Vendor Registration and then Vendor Registration Guide.
- 1.7.2 The STATE will use HlePRO to issue the RFP, receive Offers, and issue Addenda to the RFP. Addenda and the other information and materials shall be provided by the STATE through HlePRO, including additions or changes with respect to the dates specified herein. The STATE is not responsible for any delay or failure of any Offeror to receive any materials regarding this RFP on a timely basis.
- 1.7.3 As part of this procurement process, Offerors are informed that awards made for this solicitation, if any, shall be done through the HlePRO and shall, therefore, be subject to a

mandatory .75% (.0075) transaction fee, not to exceed \$5,000 for the total contract term, payable to Tyler Hawaii, the vendor administering HlePRO.

1.7.3.1 For resultant Price and/or Vendor Lists, the mandatory fee (.75%) is applicable for sales calculated on a quarterly basis for the first year only. This transaction fee shall be based on the total sales made against this contract, payable to Tyler Hawaii, the vendor administering HlePRO.

1.7.4 HlePRO Special Instructions. Offeror shall review all special instructions located in HlePRO. Offerors are responsible for ensuring that all necessary files are attached to their offer prior to the proposal deadline.

1.7.5 Payment to Tyler Hawaii. HlePRO is administered by Tyler Hawaii. Tyler Hawaii shall invoice the Contractor(s) directly for payment of transaction fees. Payment must be made to Tyler Hawaii within thirty (30) days from receipt of invoice. Tyler Hawaii is an intended third-party beneficiary of transaction fees, which are used to fund the operation, maintenance and future enhancements of the HlePRO system.

Offerors are advised that they should not wait until the last minute to submit their proposal on HlePRO. Offerors should allow ample time to review their submitted proposal, including attachments, prior to the proposal deadline.

1.8 Required Review and/or Written Questions

It is the Offeror's responsibility to carefully review this solicitation for defects and questionable or objectionable matter. Solicitation documents include this RFP, any attachments, plans referred to herein, and any other relevant documentation.

Comments concerning defects, discrepancies, omissions, questionable or objectionable matter, or questions related to this RFP must be made in writing to allow issuance of any necessary amendments to the RFP. It will also help prevent exposure of Offeror's proposal prepared in response to a defective or inaccurate solicitation upon which award could not be made.

Comments related to this solicitation shall be communicated in writing to the RFP Contact Person identified via fax or e-mail by the date and time established for submission of written questions to ensure an official response. The STATE will not respond to verbal or informal questions.

Such comments shall contain pertinent information to identify the prospective Offeror, its telephone number, e-mail address, the RFP number, as well as reference to the specific page, section, and/or paragraph as applicable.

The response(s) to the prospective Offerors' written questions received by the scheduled date shall be compiled, shall omit reference to the source(s) of the questions, shall be issued as an addendum to the RFP, and shall become a part of the RFP. The STATE will publish the questions as they are submitted including any background information provided with the question. The STATE at its sole discretion may omit questions which may be combined or may paraphrase questions and background content for clarity.

The STATE's responses shall be communicated in writing via addenda and will be posted on the HlePRO. The STATE is not responsible for delays or non-receipt of any communications by the prospective Offerors.

If an Offeror submits a question after the scheduled date, the STATE may answer the question but does not guarantee that the answer will be provided prior to the Proposal due date.

1.9 RFP Addenda

The STATE reserves the right to amend this RFP at any time prior to the closing date, or prior to the due date for best and final offers. All addenda issued shall be incorporated into the resulting contract. Failure

of any Offeror's receipt of any such addenda or interpretations shall not relieve the Offeror of any obligation under this solicitation. It is the responsibility of the prospective Offeror to monitor the HlePRO to obtain RFP addenda or other information relating to the RFP.

1.10 Notice of Intent to Offer (Letter of Intent)

A notice of intent to submit a Proposal is NOT required.

1.11 Deadline for Proposals

Proposals shall be received through HlePRO. Proposals received after the deadline will not be accepted. Timely receipt of offers shall be evidenced by the date and time on HlePRO.

1.12 Proposal Opening

Proposals shall not be opened publicly, but the register of proposals and Offerors' proposals shall be open to public inspection upon posting of the award.

1.13 Disqualification of Proposals

The STATE reserves the right to consider as acceptable only those proposals submitted in compliance with all the requirements set forth in this RFP and which demonstrate an understanding of the issues involved and the scope of work.

An Offeror shall be disqualified, and the Offeror's Proposal shall be rejected for any one or more of the following non-exclusive reasons as solely determined by the STATE:

- 1.13.1 Proposal received after specified deadline.
- 1.13.2 Proposals not received on HlePRO.
- 1.13.3 Proposal not properly completed as required herein or containing any unauthorized additions or deletions, defects including but not limited to irregularities of any kind which may make the Proposal incomplete, indefinite, or ambiguous as to its meaning (e.g. un-initialed erasures, prices which are obviously unbalanced).
- 1.13.4 A Proposal which is incomplete or conditional Proposals including but not limited to a Proposal which includes any other set of terms and conditions, or any terms or conditions contradictory to those included in this RFP.
- 1.13.5 A Proposal signed by other than an authorized individual.
- 1.13.6 More than one Proposal from an Offeror, under the same or different names, whereby all Proposals from the Offeror shall be rejected.
 - 1.13.6.1 Legally distinct Offerors such as subsidiaries or jointly-owned companies may submit Proposals and these Proposals may be accepted for evaluation and award if such Offerors submit with their Proposal a certificate of non-collusion which affirms that the Proposal is made freely and without collusion with another Offeror.
 - 1.13.6.1.1 Legally distinct Offerors such as subsidiaries or jointly-owned

companies shall submit business registration information indicating that the entities were not created after the RFP was released.

1.13.7 Evidence to the STATE's sole satisfaction of collusion among Offerors, lack of responsibility and cooperation to STATE requests during the RFP process or as shown by past work, being in arrears on existing contracts with the State of Hawaii, or defaulting on previous contract(s).

1.13.8 Failure to possess proper licenses, facilities, equipment or sufficient experience to provide the proposed solution or to perform the work contemplated.

1.13.9 Evidence of any noncompliance with any applicable law or rule.

1.14 Proposal Evaluation

The STATE will conduct a comprehensive, fair, and impartial evaluation of the proposals it receives in response to this RFP. Refer to Section 5 of this RFP for specific requirements and details of the process.

1.15 Proposal as Part of the Contract

This RFP and part or all of the successful proposal may be incorporated into the contract.

1.16 Additional Terms and Conditions

The STATE reserves the right to add terms and conditions, if any. These terms and conditions will be within the scope of the RFP and will not affect the proposal evaluations.

1.17 Offer Acceptance Period

The STATE's acceptance of a proposal, if any, will typically be made within ninety (90) calendar days after the opening of proposals. Prices quoted by the Offeror shall therefore remain firm for ninety (90) calendar days from the receipt of proposals.

1.18 Contract; Contract and Performance Period

The CONTRACTOR receiving the award shall be required to enter into a formal written contract. Upon execution of contract, the STATE will issue a notice to proceed and a fully executed copy of the contract to the CONTRACTOR. No work will be undertaken by the CONTRACTOR prior to the commencement date specified on the contract as the STATE is not liable for any work, contract costs, expenses, loss of profits, or any damages whatsoever incurred by the CONTRACTOR prior to official starting date.

1.18.1 Contract Term

The Contract shall commence upon full execution of the contract by the Superintendent of the Hawaii State Department of Education and shall end on June 30, 2030.

1.18.2 Contract Renewal

The Contract may be extended for not more than four (4) additional twelve-month periods, i) upon mutual written agreement of the parties, ii) prior to expiration and iii) under the same terms and conditions of the original agreement or as negotiated between the STATE and the

CONTRACTOR. Contract extension(s) shall be contingent upon i) the need for continued services and ii) funding availability beyond the current fiscal year. As each option(s) to extend is mutually agreed upon, the CONTRACTOR shall be required to execute a supplement to the Contract for each additional period.

1.18.3 Performance Period

The CONTRACTOR shall complete the work within the time limits specified herein. The time specified herein is the maximum time allowed.

1.19 Contract Award

Award, if any, shall be made to the responsible Offeror with the highest number of points with a minimum score as specified in RFP Section 5.2, Evaluation Criteria, and whose proposal the STATE deems most advantageous in accordance with the evaluation criteria specified. Any Offeror(s) who receives a zero (0) for any item in Part 1, Part 2 or Part 3 of the Evaluation Criteria shall not be considered for award.

1.20 Responsibility of Offerors; Hawaii Compliance Express

The Offeror is advised that if awarded under this RFP, Offeror shall, upon award, furnish proof of compliance with the requirements of HRS §103D-310 and HAR § 3-122-112 including:

- Chapter 237, General Excise Tax Law;
- Chapter 383, Hawaii Employment Security Law;
- Chapter 386, Workers' Compensation Law;
- Chapter 392, Temporary Disability Insurance;
- Chapter 393, Prepaid Health Care Act; and
- One of the following:
 1. That Offeror is registered and incorporated or organized under the laws of the State of Hawaii (hereinafter referred to as a "Hawaii business"); or
 2. That Offeror is registered to do business in the State of Hawaii (hereinafter referred to as a "compliant non-Hawaii business").

Offeror may demonstrate proof of compliance with the above-referenced requirements by submitting a *Certificate of Vendor Compliance* issued by the Hawaii Compliance Express (HCE) online system to the Hawaii State Department of Education, Procurement and Contracts Branch upon award. The HCE service allows vendors to register online through a simple wizard interface at <http://vendors.ehawaii.gov>. The *Certificate of Vendor Compliance* provides current compliance status as of the issuance date, satisfies requirements of Chapter 103D-310(c), HRS, and is therefore acceptable for contracting purposes. CONTRACTORS that elect to use HCE services are required to pay an estimated annual registration fee of \$12.00.

Due to the time required to obtain the HCE *Certificate of Vendor Compliance*, it is highly recommended that the interested Offeror begin the registration process immediately.

1.21 Failure to Execute Contract; Timely Submission of Certificates

At time of award, the above *Certificate of Vendor Compliance* and any other documentation and certification shall be submitted to the Hawaii State Department of Education, Procurement and Contracts Branch as soon as possible or by the deadline established by STATE. If a valid certificate or compliant documentation is not submitted on a timely basis for award, award made to an Offeror otherwise responsible may be annulled.

Failure to execute a contract as required within ten (10) calendar days or such further time as the STATE may allow after the Awardee has received the contract for execution shall be just cause for the annulment of the award. STATE may award the contract to the next responsible Offeror or may call for other offers, whichever is deemed to be in the best interest of the STATE.

1.22 Notification of Award; Non-selected Offeror(s)

Upon award to the successful Offeror(s), the STATE shall post publicly, a notice of award on the HlePRO and which may be viewed on the Hawaii Awards and Notices Data System (HANDS) website at <https://hands.ehawaii.gov/hands/awards>. Additionally, the STATE will provide notification of the award to any non-selected Offeror(s). The STATE is not responsible for delays or non-receipt of such notification. Failure of any Offeror to receive any such notification shall not relieve the Offeror of any obligations or requirements herein.

1.23 Debriefing

The purpose of a debriefing is to inform the non-selected Offeror(s) of the basis for the source selection decision and award. An Offeror(s) not selected for award shall submit a written request for a debriefing within three (3) working days after the posting of the award. The debriefing shall be held, to the maximum extent possible, within seven (7) working days after the posting of the award.

1.24 Protest

Pursuant to §103D-701, HRS and §3-126, HAR, a protest of the solicitation must be submitted prior to the date set for receipt of offers, and a protest of an award or proposed award shall be submitted within five (5) working days after the posting of award or within five (5) working days following a debriefing. The award(s), if any, resulting from this solicitation shall be posted on the HlePRO and shall be posted on the Hawaii Awards and Notices Data System (HANDS) website at <https://hands.ehawaii.gov/hands/awards>.

Any protest pursuant to §103D-701, HRS and §3-126, HAR shall be submitted in writing to the Hawaii State Department of Education's, Chief Procurement Officer, c/o Procurement and Contracts Branch at the Waipahu Civic Center, 94-275 Mokuola Street, Room 200, Waipahu, Hawaii 96797.

2. RFP PURPOSE AND OVERVIEW

2.1 Purpose and Introduction

The Hawaii State Department of Education (STATE) is issuing a solicitation to procure a centrally managed Online College and Career Planning Platform for its middle schools, grades 6 to 8, and high schools, grades 9 to 12, with the potential to expand to its elementary schools, kindergarten to grade 5.

Equal access to a quality college and career planning platform is key to assist students with postsecondary planning and opportunities to support Hawaii's workforce development needs. The online platform would assess students' interests and strengths through career assessment inventories; document work-based learning participation and career readiness tasks completed; house the students' personal transition plan; guide students in building resumes; create a personal bank of application items and interview question responses; track college applications; engage students in career planning modules; and enable teachers and counselors to monitor student activities. The platform would serve as the students' electronic portfolio that they will have access to when they transfer from one STATE school to another and after graduation as they enter their career paths. A total of 75,642 students¹ from 89 STATE secondary schools² would benefit from a centrally funded and managed college and career planning platform. The use of the platform may extend to elementary schools to support their work-based learning initiatives and provide online resources to supplement classroom career readiness activities for students in kindergarten through Grade 5.

2.2 Background and Current-State (Environment)

The STATE serves approximately 150,000 students at 258 schools on seven (7) islands and employs approximately 25,000 staff (including 13,000 teachers). The STATE, which is recognized by the U.S. Department of Education as both the State Education Agency and Local Education Agency, is funded primarily by state appropriations made by the Hawaii State Legislature and governed by a statewide appointed Board of Education. The STATE serves as a tri-level system with seven (7) state offices that manage the operations of the state education agency, fifteen (15) complex areas that manage the regional operations of the STATE, and the schools.

The STATE's vision and mission point to the STATE's commitment to ensuring public school students reach their aspirations and contribute positively to Hawaii's communities and the global society. As one of the largest workforce development agencies in the State of Hawaii, graduating approximately 10,000 students per year and servicing approximately 3,500 students through its adult education programs, the STATE aims to ensure the education provided to students is relevant and will lead to a career that will afford them the opportunity to be self-sustaining. All students, regardless of where they live or attend school, their demographics, or the social or academic support services they receive, must have the opportunity to discover and pursue their passion and see how their interests lead to successful and meaningful careers that have a positive impact locally and globally.

The STATE has prioritized workforce readiness and a centrally managed online college and career planning platform will provide all students in grades 6 through 12 resources and tools to help them prepare for their future careers. An effective college and career planning platform will align students' interests, skills, and academic paths with real career opportunities in Hawaii, across the nation, and worldwide and provide personalized career advising.

The management of the college and career planning platform will be a collaborative effort of three STATE offices. The Office of Curriculum and Instructional Design (OCID) focuses on the development and

¹ 2025-2026 Enrollment Data: <https://hawaiipublicschools.org/data-reports/school-reports/>

² Middle and Intermediate Schools: 39

High Schools: 34

Combo Schools: 16 (including Olomana and Hawaii School for the Deaf and Blind)

Total Schools: 89

implementation of research-based practices, processes, and professional development for teachers and administrators to ensure support to schools and complex areas as the primary facilitators of teaching, learning, and workforce readiness. The Office of Student Support Services (OSSS) provides support and guidance to ensure students have the necessary academic, social, emotional, and behavioral supports needed to promote excellence and equity for every learner. The Office of Information Technology Services (OITS) provides access to enterprise technology solutions to Hawaii's K through 12 public schools and offices.

The STATE plans to implement the use of the centrally managed online college and career planning platform at 47 schools with high school grades during Year 1 (School Year 2026-2027) and expand to the remaining 42 schools with middle and intermediate school grades during Year 2 (School Year 2027-2028). Prior to implementation, the STATE will require in-person training for designated state-level office, complex area, and school staff on the use of the platform and its various functionalities. Training must provide the information necessary for the trainees to then train additional school and complex area staff. The initial training should take place during July 2026 for approximately 80 personnel.

Beginning Year 1 of implementation, school staff, specifically administrators, counselors, teachers, and students must have access to the platform with full functionality. Designated state-level and complex area staff must be provided access to de-identified reports on student and staff data, including, but not limited to, the number of educators and students accessing the platform, student postsecondary plans, student career interests, industry-recognized credentials earned, the number of curricular modules completed by module, the number of work-based learning opportunities students engaged in, and the number of college applications submitted. Data must be at the state-level and disaggregated by complex areas and schools.

Parent and/or family access to the platform for electronically reviewing and signing documents such as consent forms, applications, and waivers for their child should be provided by Year 3.

While the platform will be centrally managed, some platform administration responsibilities will be delegated to schools, including access management for parents. Each of the 89 schools may choose to provide initial access to the college and career planning platform to different role groups based on the needs, capacity, and plans of the school. For example, one high school may choose to provide access to its school counselors, school administrators, and students, with the counselors working directly with the students to complete the tasks associated with college and career planning. For this school, a total of approximately 13 school personnel and 1,500 students will need access and training.

Another high school may prefer to provide access to all teacher advisors, counselors, administrators, and students, with both the advisors and the counselors working directly with the students to complete the tasks associated with college and career planning. In this scenario, a total of approximately 170 school personnel and 2,500 students will need access and training.

A third school with both middle school and high school students may want to provide access to all students grades 6 through 12 and their parents from Year 1. Parent access would be for the purpose of communication with the student's counselor or advisor and to review and sign documents, such as consent forms to participate in a work-based learning activity, as needed.

3. SCOPE OF WORK; PROJECT AND OFFEROR REQUIREMENTS

All electronic information technology developed or provided under this Contract or procurement shall comply with the applicable requirements of the [Hawaii Electronic Information Technology Disability Access Standards](#) (Access Standards). The Access Standards can be found on the State of Hawaii, Office of Enterprise Technology Services website at <http://ets.hawaii.gov>.

The CONTRACTOR's solution for a centrally managed college and career planning platform shall provide the components listed below in the Mandatory Components table, and shall meet defined functional, non-functional and supporting requirements. Please refer to Appendix C – Online College and Career Planning Platform Requirements Traceability Matrix for a list of full requirements.

The CONTRACTOR shall be responsible for managing the key aspects of the design, development, testing, implementation activities, and support for the new Online College and Career Planning Platform. The implementation shall be as quick as reasonably possible while ensuring that the system is functioning appropriately and the Online College and Career Planning Platform user community is ready and able to take advantage of its capabilities. The transition shall minimize disruption to students, families and schools.

Support for the implemented Online College and Career Planning Platform shall ensure that user questions and issues are answered and resolved promptly and correctly within appropriate service levels. When Online College and Career Planning Platform failures occur, they shall be few in number and severity, but when they happen, they shall be resolved swiftly and correctly with minimal or no impact on schools' ability to provide service to students.

The STATE envisions a multi-phased implementation with the implementation of all functions by the end of Year 4. The STATE strongly prefers to stay within the following timeline:

- Year 1 Implementation
 - The initial implementation phase will focus on the rollout of core functionality to all high schools for the start of School Year 2026-2027.
 - This includes all systems integrator services needed for the configuration, customization, data migration, reports development, interfaces, testing, installation, training, and communications.
 - Target GO-LIVE date for these core functions to be fully operational across all 47 High Schools: July 30, 2026.
- Year 2 Implementation
 - The second implementation phase will focus on the rollout of core functionality to all middle schools for the start of School Year 2027-2028.
 - This includes all systems integrator services needed for the configuration, customization, data migration, reports development, interfaces, testing, installation, training, and communications.
 - Target GO-LIVE date for these core functions to be fully operational across all 55 Middle Schools: July 30, 2027.
- Year 3 Implementation
 - The third implementation phase will focus on a parent and/or family access to the platform for electronically reviewing and signing documents such as consent forms, applications, and waivers for their child for high school students for the start of School Year 2028-2029.
 - This includes all systems integrator services needed for the configuration, customization, data migration, reports development, interfaces, testing, installation, training, and communications.
 - Target GO-LIVE date for parent and/or family access to be fully operational across all high schools: July 30, 2028.

- Year 4 Implementation
 - The fourth implementation phase will focus on addressing any remaining functionality, including parent and/or family access to the platform for electronically reviewing and signing documents such as consent forms, applications, and waivers for their child for middle school students for the start of School Year 2029-2030.
 - This includes all systems integrator services needed for the configuration, customization, data migration, reports development, interfaces, testing, installation, training, and communications.
 - Target GO-LIVE date for the platform to be fully operational across all relevant schools: July 30, 2029.

Estimated number of users:

	High School	Middle School	Complex Area	State Office	Elementary School ¹
Number of Schools ²	47	55	--	--	179
Administrators/ Educational Officers	194	135	60	15	495
Counselors	252	121	--	--	271
Teachers	3,388	2,042	--	--	5,678
Students	46,127	29,507	--	--	73,923
Parents	90,000	55,000	--	--	145,000

¹ Elementary school data included for consideration of the potential extension to elementary schools.

² Schools with multiple grade spans are included in the number of schools per grade span served.

3.1. Mandatory Components

The Online College and Career Planning Platform shall possess the following components. Please refer to Appendix C - Online College and Career Planning Platform Requirements Traceability Matrix for the full requirements details. Mandatory components will be factored into the evaluation criteria.

Category	Component
Career Preparation and Exploration	Age-Appropriate Content
	Career Assessments
	College and Career Planning Exploratory Tools and Resources
	Career Preparation Options
	Curricular Modules
Career Planning	Career Interest List
	College Interest List
	Electronic Portfolio
	Personal Transition Plan (PTP) Module
	Post-Secondary Goal Setting
	Resume Building Module
	Interview Module
Work-Based Learning	Work-Based Learning Program Management
Post-High Application and Outcome Tracking	Alumni Tracker
	College Application Tracking
	Other Application Tracking for Post-High Options
	Transcript Requests and Services

Category	Component
Logistics	Accessibility
	Communication
	Data Needs for Single Sign-On and Rostering
	Family Educational Rights and Privacy Act (FERPA) Compliance
	Parent and/or Family Access
	School-Based Stakeholder Access and Data
	State-, Complex Area-, and Complex-Stakeholder Access and Data

3.2. Desirable Components

The CONTRACTOR's solution may include the components listed below. Each component includes a brief description of the functionality or processes the STATE is seeking.

Category	Component
Desirable Components	Elementary-Age Content
	Free Application for Federal Student Aid (FAFSA) Tracker
	Letter of Recommendation Tracker
	Scholarship Application Tracking
	Scholarship Listing
	Scholarship Award Tracking

3.3. Systems Integration Services

The CONTRACTOR shall be responsible for the complete implementation of the Online College and Career Planning Platform. Comprehensive training to STATE employees shall be included to ensure a smooth transition and effective system use.

For each annual project implementation phase, the CONTRACTOR shall provide the following systems integration services:

- Project Management
 - CONTRACTOR shall implement the platform following a phased approach that is scheduled to coincide with the STATE's needs and calendar. Estimated timelines shall be identified in accordance with the proposed implementation schedule as listed in the multi-phased implementation time table.
 - CONTRACTOR shall finalize schedule implementation and training activities in coordination with the STATE to minimize work disruption. Where possible, consistent with the above, the STATE prefers that the activities be scheduled when the STATE is open during instructional working days.
- Requirements Validation and Fit Gap
 - CONTRACTOR shall coordinate with the STATE to establish enterprise standard configurations for the Online College and Career Planning Platform, and to clarify which configurations may be tailored to fit school-specific requirements.
 - CONTRACTOR shall coordinate with the STATE to conduct requirements validation and fit gap for each school prior to implementation.
- Configuration, Enhancements and/or Customizations:
 - CONTRACTOR shall configure the Online College and Career Planning Platform in alignment with the requirements.

- CONTRACTOR shall provide services to deliver custom modules accommodating functionality necessary for specific programmatic requirements, where required and agreed by STATE.
- Integration
 - CONTRACTOR shall integrate Online College and Career Planning Platform with the statewide Student Information System.
 - CONTRACTOR shall integrate Online College and Career Planning Platform with Google for student login.
 - CONTRACTOR shall integrate Online College and Career Planning Platform with Azure Entra ID for staff login.
- Report and Dashboard Development
 - CONTRACTOR shall support development of reports as specified for each of the components in alignment with different users' needs.
- Testing
 - CONTRACTOR shall develop and execute a comprehensive testing strategy to validate the Online College and Career Planning Platform prior to deployment. This strategy shall include the functional, technical, performance, and security requirements that shall be subject to formal review and require approval from the STATE at each phase.
 - CONTRACTOR shall provide a QA (quality assurance) environment that all testing shall be conducted in.
- Organizational Change Management
 - The CONTRACTOR shall provide a comprehensive plan that shall address stakeholder impact, communication strategies, resistance management, and include a timeline and metrics to ensure a smooth and effective transition.
- Training
 - The CONTRACTOR shall develop a training approach which must include an appropriate mix of the following training methods: in-person classroom, web-based dispersed classroom with interactive conferencing, self-study hardcopy manuals, interactive self-paced training, and one-on-one support delivered online. The training method(s) and materials will address the learning modalities of the trainees to optimize learning..
 - The CONTRACTOR shall provide a comprehensive training plan to ensure all user groups are able to effectively operate the Online College and Career Planning Platform. The plan shall include diverse training methods, a rollout-aligned schedule, post-implementation support, and measurable outcomes with all materials subject to STATE approval. This includes both in-person and online support for platform implementation, school onboarding, and staff training on how to use the platform for state, complex area, and state-level staff and business partners. Additionally, the initial training will be in person, one each on Hawaii Island, Kauai, Maui, and Oahu. At minimum, the training plan must include training for at least one (1) staff member per high school and middle school, one (1) staff member per complex area, and four (4) staff members from the state-level office. Training shall take place at venues secured by the STATE.
- Ongoing Support
 - Offers 24 hours 7 days a week of Technical Support via Phone, Email, or Online.
 - Live Technical Support for STATE staff from 7:30 a.m. to 4:00 p.m. Hawaii Standard Time (HST) during days of operation via phone or online chat to support school, complex area, and state-level staff as needed.
 - Updated training materials for upgrades and new functionality shall be provided as upgrades and functionality are released at no additional charge.
 - Training will occur annually, at least one in-person per island (Kauai, Maui, Oahu, Hawaii Island – Hilo and Kona) and one virtual each school year, depending on the statewide implementation and support plan to be determined by the STATE and vendor.

3.4. Offeror Qualifications

The purpose of the Offeror Qualifications section is to provide the STATE the ability to verify the experience and knowledge claims made in the proposal by the Offeror and to assess the Offeror's prior record in providing services to other organizations.

Failure on the Offeror's part to meet the requirements herein may result in a determination of non-responsiveness and subsequent disqualification of Proposal. These requirements shall remain in effect throughout the entire contact period. Failure to maintain these requirements may result in cancellation of award or early, partial or full termination of a contract.

Minimum Qualifications of the Offeror are as follows:

Background and Experience

- The Offeror shall have a minimum of four (4) consecutive years of experience within the last five (5) years (at the time of submission of proposal) in successfully providing a college and career readiness platform and related services to school districts of a size comparable to STATE.
- The Offeror shall have three (3) full lifecycle implementations of an Online College and Career Planning Platform, with at least one (1) of the implementations being in a large public school district in which services could be scaled up to 180,000 students, where "Full lifecycle implementation" is defined as a project from start to project "Go Live" stabilization and post-completion support efforts. Offeror shall identify clients (example: school districts), user base, and period of performance for each Online College and Career Planning Platform that is being referenced.

4. PROPOSAL

4.1 General Requirements

- 4.1.1 Any and all costs incurred by an Offeror in preparing and submitting a Proposal and conducting discussions, if any, shall be at the Offeror's sole expense and are the Offeror's sole responsibility. This includes the cost of any visits to client references, and STATE locations by an Offeror, but does not include any costs incurred by the STATE or its representatives for Offeror demonstrations or site visits.
- 4.1.2 Before submitting a proposal, each Offeror must examine the solicitation documents thoroughly. Solicitation documents include this RFP, any attachments, and any other relevant documentation.
- 4.1.3 Offerors are charged with presumptive knowledge of all requirements of all cited authorities. Offeror must become familiar with state, local, and federal laws, ordinances, rules, and regulations that may in any manner affect cost, progress, or performance of the work before submitting a proposal. Submission of a proposal by any prospective Offeror shall constitute admission of knowledge on the part of such Offeror.
- 4.1.4 The Scope of Work, Minimum Contract Provisions, General Conditions and other documents referenced in or attached to the proposal shall be considered a part of the proposal submitted, whether or not attached to the proposal at the time of submission. Such documents shall not be altered in any way; any alterations so made by the Offeror may result in rejection of the proposal.
- 4.1.5 Submission of a proposal shall constitute an incontrovertible representation by the Offeror of understanding, acceptance, and compliance with every requirement of this RFP, and that the RFP documents are sufficient in scope and detail to indicate and convey reasonable understanding of all terms and conditions of performance of the work.
- 4.1.6 Any proposal may be withdrawn at any time on the HlePRO prior to the deadline for receipt of offers. The withdrawal of a proposal shall not prejudice the right of an Offeror to submit a new proposal, but any such new proposal must be received before the stated deadline.
- 4.1.7 A proposal that contains any omission, erasure, addition not called for, conditional offer or irregularity of any kind may be rejected. Corrections, if necessary, may be made by submitting a revised proposal on the HlePRO prior to the proposal due date and time.

4.2 Confidential Information in Proposal

The contents of any proposal shall not be disclosed during the review, evaluation, or discussion process. Once the notice of the award is posted, all proposals (both successful and unsuccessful) become available for public inspection.

If an Offeror believes that any portion of its proposal contains information that should be withheld as confidential, then the Procurement and Contracts Branch should be so advised in writing. Offeror shall request in writing nondisclosure of designated trade secrets or other proprietary data to be confidential. Such data shall accompany the Proposal, be clearly marked, and shall be readily separable from the Proposal in order to facilitate eventual public inspection of the non-confidential portion of the Proposal.

Whether those parts shall remain confidential will be determined under § 3-122-58(b), HAR and Chapter 92F, HRS. Pursuant to Section 3-122-58, HAR, if a person requests to inspect the portions of a proposal designated as confidential, the head of the purchasing agency or designee shall consult with the Department of the Attorney General and make a written determination in accordance with Chapter 92F,

HRS. If the request for confidentiality is denied, such information shall be disclosed as public information, unless the Offeror appeals the denial to the Office of Information Practices in accordance with Section 92F-42(12), HRS.

4.3 Proposal Preparation

One of the objectives of this RFP is to make proposal preparation easy and efficient, giving Offerors ample opportunity to highlight their proposals. The evaluation process must also be manageable and effective. When an Offeror submits a proposal, it shall be considered a complete plan for accomplishing the tasks described in this RFP and any supplemental tasks the Offeror has identified as necessary to successfully meet the obligations outlined in this RFP.

The proposal shall describe in detail the Offeror's ability and availability of services to meet the primary project goal of this RFP as stated herein. Proposals shall be prepared in a straightforward and concise manner, in a format that is reasonably consistent and appropriate to the purpose of this RFP. Emphasis shall be on completeness and clarity of content. If any additional information is required by the STATE regarding any aspect of an Offeror's proposal, such information shall be provided within two (2) working days of the STATE's request unless otherwise stated or directed by the STATE.

4.4 Proposal Security

A Bond is not required if submitting a Proposal.

4.5 Proposal Submission and Format

This section prescribes the standard format for a proposal submitted in response to this RFP.

Offeror shall submit a Proposal using the exact forms or reproductions of such forms as provided and as otherwise instructed by this RFP. Failure to comply may result in a determination that the proposal is non-responsive.

The standard format will facilitate the STATE's review, comparison, evaluation of proposals, and verification as to whether the minimum requirements are met by each Offeror and the Offeror's Proposal. The format is not intended to limit the content of a proposal in any way. The Offeror may include any additional data or information that is deemed pertinent to this RFP.

This electronically submitted offer shall be considered the original. Any offers received outside of the HlePRO shall not be accepted or considered for award, unless otherwise specified herein. The maximum file size that HlePRO can accept is 100MB. Files larger than 100MB must be reduced into two (2) or more files.

Proposals shall be submitted and received electronically by the specified due date and time through the HlePRO (<http://hiepro.hawaii.gov>).

4.6 Proposal Organization and Content

Proposals shall be organized in this order:

- Table of Contents: The table of contents shall clearly identify the material by section and by page number.
- Section 1: Offeror Identification and Information Form (Appendix A)
- Section 2: Executive Summary

Section 3:	Offeror Qualifications including subsections: <ul style="list-style-type: none"> • Offeror History and Background; • Offeror Reference Form (Appendix B); • Project Team Staffing; and • Information and/or Data Security and Confidentiality
Section 4:	Subcontractors (if any)
Section 5:	Proposed Solution including Technical Proposal (including Appendix C)
Section 6:	Price Proposal Form (Appendix D)
Section 7:	Narrative Response Form (Appendix E)
Attachment A:	Proof of Compliance Documents

Additional information about specific requirements of each section follow.

4.7 Section 1: Offeror Identification and Information Form (Appendix A)

Offeror shall submit the Proposal under the company's exact legal name as registered with the Department of Commerce and Consumer Affairs, if applicable, and shall indicate exact legal name in the appropriate space on the Offeror Identification and Information Form. Failure to do so may result in rejection of the proposal or delay proper execution of a resulting contract, if any.

The Offeror's authorized signature on the OFFEROR IDENTIFICATION AND INFORMATION FORM shall be an original signature in ink, which shall be required before an award, if any, can be made. The submission of the proposal shall indicate Offeror's intent to be bound.

A hard copy (original signature in ink) of the OFFEROR IDENTIFICATION AND INFORMATION FORM must also be received by the Hawaii State Department of Education, Procurement and Contracts Branch, 94-275 Mokuola Street, Room 200, Waipahu, Hawaii 96797, within five (5) working days after the proposal due date.

4.8 Section 2: Executive Summary

The executive summary shall summarize the contents of the Proposal in a way that gives readers a broad understanding of the entire Proposal and must also contain the following:

Terms and Conditions - A statement that the Offeror understands and shall comply with all terms and conditions of the RFP (including the General Conditions). If an Offeror does not plan to comply with one or more of the terms or conditions of the RFP, this must be stated; ALL exceptions must be listed and fully described. The STATE reserves the right to accept or not accept any exceptions.

Assumptions or Constraints - A statement on whether the Proposal contains any assumptions or constraints and must also identify and describe each such assumption and constraint. If neither assumptions nor constraints are included in the Proposal, a statement to that effect must be made.

Deviations - If the Proposal deviates from the specifications or requirements of the RFP, a statement must be included identifying and describing each such deviation. If no deviations are included in Offeror's Proposal, a statement to that effect must be made.

Subcontracting - A statement that the products and services of the proposed solution shall be provided solely by the Offeror and the Offeror's company or whether a subcontractor(s) shall assist. The Offeror's use of subcontractor(s) requires the prior written approval of the STATE.

Taxable Transaction – Work to be performed under this solicitation is a business activity taxable under Chapter 237, HRS, and vendors are advised that they may be liable for payment of the Hawaii General

Excise Tax (GET). If an Offeror is a person exempt by the HRS from paying the GET and therefore not liable for the taxes on this solicitation, Offeror shall state its tax exempt status and cite the HRS chapter or section allowing the exemption.

Pending Litigation – The Offeror shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgment. If applicable, please explain how litigation may materially impact the Offeror or the Offeror's ability to fully perform and complete any work under the contract.

Other Notable Items - The Offeror shall disclose any other items of note that may have material impact the Offeror or the Offeror's ability to fully perform and complete any work under the contract.

4.9 Section 3: Offeror Qualifications

This section of the Proposal shall include the following:

4.9.1 Offeror History and Background. The Offeror shall describe its corporate background and experience including its size and resources, details of corporate experience relevant to the project, and a list of other current or recent related projects. The Offeror shall have a minimum of four (4) consecutive years of experience within the last five (5) years (at the time of submission of proposal) in successfully providing a college and career readiness platform and related services to school districts of a size comparable to STATE.

4.9.2 Offeror Reference Form (Appendix B). Offeror shall provide a description of projects previously performed by the Offeror that are relevant to this project and demonstrate the Offeror's qualifications and experience, including customer name, brief description of the project, and time period of the project. Offeror shall also include past performance on projects (minimum of three) similar in scope for public state, district, or local educational agencies, including corrective actions and other responses to notices of deficiencies. At least one (1) reference shall be for the implementation in a large public school district in which services could be scaled up to 180,000 students, where "Full lifecycle implementation" is defined as a project from start to project "Go Live" stabilization and post-completion support efforts. Offeror shall identify clients (example: school districts), user base, and period of performance for each Online College and Career Planning Platform that is being referenced.

Appendix B, Offeror Reference Form, of the Proposal shall include at least three (3) recent client references. (See: Offeror Reference Form in "Appendix B, Proposal Forms.") These are to include the name of the client organization; name, title, and telephone number of the contact person; date, duration and brief description of work performed for the client. The Offeror grants the STATE authorization to contact any of the Offeror's previous clients, including but not limited to these client references, to evaluate the Offeror and its work.

4.9.3 Project Team Staffing. The Offeror shall include specific information regarding the role and function of its assigned staff. The Offeror shall also provide resume/vita for all staff who will be specifically assigned to the contract and provide a narrative description of their roles and their experience. If the Offeror's solution involves use of subcontractors in an amount greater than 10% of the anticipated work, resumes of any subcontractors shall also be included.

The Proposal shall include a resume of each individual who appears on the organization chart. Resumes shall highlight experiences on specific projects that may be relevant to this project. Resumes should contain information relating to each person's experience, education, and skills. This should include, but is not necessarily limited to, specific degrees, dates, names of employers, position titles, and educational institutions attended.

4.9.4 Information and/or Data Security and Confidentiality. The Offeror shall include specific information regarding its internal control environment, security history, legal compliance and confidentiality compliance (for example: SAS70, SSAE16, SOC2 reports) to ensure processes

and policies related to data sharing are performed to STATE's satisfaction.

The Offeror shall confirm that it complies with State and Federal privacy laws and will follow the STATE's requirements relating to privacy, including, but not limited to, the Family Educational Rights and Privacy Act (FERPA) and chapters 8-6 and 8-34, HAR.

4.10 Section 4: Subcontractors

The Offeror may propose to fulfill any of the responsibilities outlined herein by entering into a subcontract with an individual, organization, or other entity that possesses the requisite expertise to fulfill the requirements of the RFP. The Offeror shall retain sole responsibility for the completion of all tasks and for the quality of the work product. The use of subcontractors shall not place additional burdens or demands on the STATE (e.g., coordinating with staff from multiple CONTRACTORS).

For any item listed herein to be fulfilled by a subcontractor, the Offeror shall provide a description of the proposed partner and the subcontractor's capability to meet the demands of the RFP. In the event the Offeror elects to engage the participation of a subcontractor, the STATE retains the right to approve the selection of the subcontractor and the proposed role that the Offeror shall fulfill under this contract.

If a proposal involves the use of any subcontractor, the subcontractor shall also comply with the Offeror qualifications requirements identified in the following sections:

- Offeror History and Background
- Offeror References
- Project Team Staffing
- Information and/or Data Security and Confidentiality

4.11 Section 5: Proposed Solution; Technical Proposal (Appendix C)

This section shall be a description of the services to fulfill the needs described in Section 2. "RFP Purpose and Overview" and Section 3. "Scope of Work; Project and Offeror Requirements." Appendix C - Online College and Career Planning Platform Requirements Traceability Matrix - shall be used by the Offeror to identify the capacity in which it is able to provide the mandatory and desirable components described in Section 3.

4.12 Section 6: Price Proposal Form (Appendix D)

The price proposal shall be inclusive of all costs, direct or indirect, and all applicable taxes, as required for the fulfillment of the Contract. Appendix D shall be used by the Offeror to provide the necessary pricing data for the proposal evaluation.

4.13 Section 7: Narrative Response (Appendix E)

Offeror must provide a response for all questions listed in the Narrative Response questionnaire.

4.14 (Attachment A) Proof of Compliance Documents

Offeror is advised that if awarded under this RFP, Offeror shall, upon award, furnish the required certificates and documentation (refer to RFP section regarding Responsibility of Offerors). In order to expedite contract execution, if any, it is highly recommended that the certificates be submitted with the Offeror's Proposal as follows:

- A. Certificate of Compliance as issued by the Hawaii Compliance Express online system
- B. Certificate of Insurance

4.15 Certification of Independent Cost Determination

By submitting a proposal in response to this solicitation, Offeror certifies as follows:

- 4.15.1 The costs in this RFP have been arrived at independently, without consultation, communication, or agreement with any other Offeror, as to any matter relating to such costs for the purpose of restricting competition.
- 4.15.2 Unless otherwise required by law, the costs which have been quoted in response to this RFP have not been knowingly disclosed by the Offeror prior to award, directly or indirectly, to any other Offeror or competitor prior to the award of the contract.
- 4.15.3 No other attempt has been made or will be made by the Offeror to solicit or implore any other person or firm to submit or not to submit a proposal in response to this RFP for the purpose of restricting competition.

5. PROPOSAL EVALUATION

The STATE reserves the right to reject any or all Proposals, and waive any defects if the STATE believes the rejection or waiver to be in the best interest of the STATE.

The evaluation will be based solely on the evaluation criteria detailed in this RFP, and shall be performed by the selected members of the Evaluation Committee consisting of at least three (3) governmental employees with sufficient qualifications and experience in this area.

Evaluation criteria and the associated points are listed below. Quantitative scoring techniques will be utilized to maximize the objectivity of the evaluation.

A contract may be awarded on the basis of initial Proposals received, without discussion. Therefore, each initial proposal shall contain the Offeror's best terms from a technical and cost/price standpoint.

Proposals may be classified initially as acceptable, potentially acceptable, or unacceptable. Discussions may be conducted with Offerors who submit proposals determined to be acceptable or potentially acceptable of being selected for award, but proposals may be accepted without such discussions.

The final selection of a Successful Offeror(s), if any, will be made in accordance with the evaluation criteria as specified herein.

5.1 Evaluation Process Overview

The Evaluation Committee will apply a numerical rubric to evaluate the proposals. The following sections describe the evaluation process in more detail.

- Phase 1: Preliminary Evaluation of Proposals
- Phase 2: Rating and Determination of Priority Listed Offerors
- Phase 3: Discussion with Priority-Listed Offerors (at STATE's option)
- Phase 4: Best and Final Offers (at STATE's option)
- Phase 5: Selection and Award

5.2 Evaluation Criteria

Scoring under this RFP shall be based on a total of 69 points. Offeror(s) who receive a zero (0) for any item in Part 1, Part 2 or Part 3 shall not be considered for award. Award, if any, shall be made to the responsible Offeror with the highest number of points with a minimum score as specified in RFP Section 5.2, Evaluation Criteria and whose proposal the STATE deems most advantageous in accordance with the evaluation criteria specified.

PART 1: PROPOSAL REQUIREMENTS		
Each item in PART 1 will receive a score of up to 2 points based on the following scale:		
2 – The response or documentation fully meets or exceeds the stated requirement or criteria		
1 – The stated requirement or criteria is partially met		
0 – The requirement or criteria is not met		
Maximum possible points: 18		
Proposals must receive a minimum score of 15 points and receive no zero scores in Part 1 to be evaluated in Part 2 and be considered for award.		
Item Number	Description	Maximum Points Possible
Proposal Organization and Content		
1	The Proposal is organized.	2

2	Offeror completed and submitted Appendices A through F.	2
3	The Proposal provides all the information requested in the RFP in a professional manner.	2
Executive Summary		
4	The Executive Summary summarizes the contents of the Proposal and includes the items outlined in Section 4.9.	2
5	There are no material events (such as pending litigation) or other factors that may adversely affect the Offeror's ability to perform under the proposed contract.	2
Offeror Qualifications		
6	Offeror History and Background, including that of any subcontractor to be used.	2
7	Offeror References, including that of any subcontractor to be used.	2
8	Project Team Staffing, including that of any subcontractor to be used.	2
9	Information, Data Security and Confidentiality, including information of any subcontractor to be used.	2
PART 2: COMPONENTS		
<p>Offeror's responses provided in Appendix C, Mandatory Components Requirements List will be considered in the evaluation of each item in Part 2. Responses may be re-coded at the discretion of the STATE based on the contents of the proposal submitted.</p> <p>Each item in PART 2 will receive a score of up to 4 points for a maximum of 20 possible points.</p> <p>Proposals must receive a minimum score of 15 points and receive no zero scores in Part 2 to be considered for award.</p>		
Item Number	Description	Maximum Points Possible
10	Career Preparation and Exploration (average of 10.1 through 10.5)	4
10.1	Age-Appropriate Content	
10.2	Career Assessments	
10.3	College and Career Planning Exploratory Tools and Resources	
10.4	Career Preparation Options	
10.5	Curricular Modules	
11	Career Planning (average of 11.1 through 11.7)	4
11.1	Career Interest List	
11.2	College Interest List	
11.3	Electronic Portfolio	
11.4	Personal Transition Plan (PTP) Module	
11.5	Post-Secondary Goal Setting	
11.6	Resume Building Module	
11.7	Interview Module	
12	Work-Based Learning	4
12.1	Work-Based Learning Program Management	
13	Post-High Application and Outcome Tracking (average of 13.1 through 13.4)	4
13.1	Alumni Tracker	
13.2	College Application Tracking	
13.3	Other Application Tracking for Post-High Options	
13.4	Transcript Requests and Services	
14	Logistics (average of 14.1 through 14.9)	4
14.1	Accessibility	

14.2	Communication		
14.3	Data Needs for Single Sign-On and Rostering		
14.4	Family Educational Rights and Privacy Act (FERPA) Compliance		
14.5	Parent and/or Family Access		
14.6	School-Based Stakeholder Access and Data		
14.7	State-, Complex Area-, and Complex-Stakeholder Access and Data		
PART 3: NARRATIVE RESPONSE (APPENDIX E)			
Offeror shall provide a narrative response to all questions and items listed in Appendix E.			
Each item in PART 3 will receive a score of up to 4 points for a maximum of 16 possible points.			
Proposals must receive a minimum score of 12 points and receive no zero scores in Part 3 to be considered for award.			
Item Number	Description		Maximum Points Possible
15	Functionality Narrative Questions		4
16	Implementation Approach Narrative Questions		4
17	Technical Environment Narrative Questions		4
18	Support Narrative Questions		4
PART 4: PRICE PROPOSAL (APPENDIX D)			
Maximum possible points: 15			
In converting the price to points, the lowest price proposal will automatically receive the maximum number of points allocated to the Price Proposal (total of 15 points). The point allocations for price on the other proposals will be determined through the method set out as follows:			
[Lowest Price Proposal x 15 points (maximum)] ÷ Offeror's Price Proposal = Points			
Example: Lowest acceptable price proposal is \$50,000 and receives 15 points. The next lowest acceptable price proposal was \$75,000 and would receive 10 points ((Lowest Price Proposal ÷ Highest Price Proposal) x 15).			
19	Price Proposal		15

For evaluation purposes, pursuant to §103D-1008, HRS, a tax-exempt proposal submitted in response to a solicitation shall be increased by the applicable retail rate of general excise tax and the applicable use tax. Under no circumstance shall the dollar amount of the award include the aforementioned adjustment.

5.3 Preliminary Evaluation

A preliminary evaluation shall determine whether each proposal is considered responsive, thus justifying further evaluation. In its preliminary evaluation, the STATE will examine the completeness of each proposal, and its compliance with the instructions, terms and conditions in this RFP. Subsequent review and evaluation will be based on the criteria stated in Section 5.2. Any proposals that are incomplete or that do not comply with the instructions or terms and conditions may be rejected by the STATE and excluded from further consideration.

Responsive proposals must meet all submittal requirements and the minimum eligibility requirements described in the RFP.

5.4 Priority-List of Offerors

Before conducting discussions, a priority list shall be generated by the Evaluation Committee. In order to generate a priority list, proposals shall be initially classified as acceptable, potentially acceptable or unacceptable.

All responsive Offerors who submit acceptable proposals or potentially acceptable proposals are eligible for the prioritized listing.

If numerous acceptable and potentially acceptable proposals are submitted, the Evaluation Committee may limit the priority list to at least three (3) responsible Offerors who submitted the highest-ranked proposals.

5.5 Discussions with Priority-Listed Offerors (at STATE's Option)

Discussions may be conducted with Priority-Listed Offerors if deemed advantageous by the STATE. Discussions will be limited to only "priority-listed" Offerors and are held 1) to promote understanding of the STATE requirements and the priority-listed Offeror's proposals and 2) to facilitate arriving at a contract that will provide the best value to the STATE, taking into consideration the evaluation factors set forth in the RFP. Discussions may include Offeror presentation of its Proposal, interviews with Offeror's key personnel, demonstrations, site visits, or teleconferences. Any discussions shall be conducted in an organized and consistent manner established by the STATE, and in accordance with the following:

- 5.5.1 Priority-listed Offerors shall be accorded fair and equal treatment with respect to any opportunity for discussions and revisions of proposals.
- 5.5.2 Any substantial oral clarification of a proposal shall be reduced to writing by the priority-listed Offeror.
- 5.5.3 If during discussions there is a need for any substantial clarification or change in the RFP, the RFP shall be amended by an addendum to incorporate the clarification or change. Addenda to the RFP shall be distributed only to the priority-listed Offerors.
- 5.5.4 Priority-listed Offerors may be permitted to amend proposals already submitted, limited to the discussions conducted.
- 5.5.5 If in the opinion of the Evaluation Committee a contemplated amendment will significantly change the nature of the procurement, the RFP shall be canceled and a new RFP will be issued.
- 5.5.6 The contents of any proposal shall not be disclosed so as to be available to competing Offerors during the discussion process.

5.6 System Demonstrations and Interviews with Priority-Listed Offerors

The Evaluation Committee may request system demonstrations and interviews from the Priority-Listed Offerors. This demonstration and interview will be conducted remotely.

Upon Request, Offeror shall grant STATE full access to demonstration site for a minimum of fifteen (15) days.

The Priority-Listed Offerors will be contacted by the Hawaii State Department of Education to prepare for a system demonstration and/or interview.

Offeror shall provide the following information and access to a demonstration College and Career

Planning Platform that includes all the features and functions described in this solicitation for a minimum of fifteen (15) days.

1. URL for the demonstration site.
2. Five (5) teacher logins and passwords.
3. Five (5) student logins and passwords.
4. Five (5) parent logins and passwords.
5. One (1) administrator login with full access to the back end of the College and Career Planning Platform.
6. A contact name, phone number, and email address to contact for a walkthrough.

5.7 Best and Final Offers (at STATE's Option)

Following discussions between the Evaluation Committee and the Priority-listed Offerors, each Priority-listed Offeror may be asked to provide their best and final offer. In that event, the procedure as listed below shall apply.

- 5.7.1 The Evaluation Committee will establish a date and time for submission of best and final offers.
- 5.7.2 Offerors may be afforded the opportunity to revise their proposals, including price, during the best and final offer phase.
- 5.7.3 If an Offeror does not submit a notice of withdrawal or a best and final offer, the Offeror's immediate previous proposal will be construed as their best and final offer.
- 5.7.4 After best and final proposals are received, final evaluations will be conducted for an award.
- 5.7.5 Best and final offers shall be submitted only once, unless the Head of the Purchasing Agency determines that it is in the STATE's best interest to conduct additional discussions or change the STATE's requirements by addendum distributed only to priority-listed offerors and require another submission of best and final offers. Otherwise, no discussion of or change in the best and final offers shall be allowed prior to award.

APPENDICES:

Appendix A: Offeror Identification and Information Form

Appendix B: Offeror Reference Form

Appendix C: Online College and Career Planning Platform Requirements Traceability Matrix

Appendix D: Price Proposal Form

Appendix E: Narrative Response Form

Appendix F: Contract Minimum and Special Conditions

Appendix G: State of Hawaii's General Conditions

PROVIDE A CENTRALLY MANAGED
ONLINE COLLEGE AND CAREER PLANNING PLATFORM
FOR THE HAWAII STATE DEPARTMENT OF EDUCATION
RFP D26-037

Appendix A
OFFEROR IDENTIFICATION AND INFORMATION FORM

Exact Legal Name of Offeror, including "dba" or "division" of a corporation (furnish the exact legal name of the entity under which an awarded contract, if any, will be executed):			
Address: Principal Place of Business (may not be a P.O. Box):			
Mailing Address (only if different):			
Payment Address (only if different)			
Offeror's Primary Contact Person: Name			
Title			
Telephone Number		Fax Number	
Email Address			
Federal Tax Identification Number:			
State of Hawaii General Excise Tax License Number:			
Type of Business Entity (check one):	<input type="checkbox"/> Sole Proprietor <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation <input type="checkbox"/> Joint Venture <input type="checkbox"/> Limited Liability Company <input type="checkbox"/> Other _____		
Names of all Offeror's parent, affiliate and subsidiary organizations:			
Offeror is either:	<input type="checkbox"/> A Hawaii business incorporated or organized under the laws of the State of Hawaii; OR <input type="checkbox"/> A Compliant Non-Hawaii business incorporated or organized under the laws of the State of _____ on (date) _____, and, if applicable, registered with the State of Hawaii Department of Commerce and Consumer Affairs Business Registration Division to do business in the State of Hawaii.		

The undersigned has carefully read and understands the terms and conditions specified herein and hereby submits the following offer to provide the goods and/or perform the work specified herein, all in accordance with the true intent and meaning thereof, and further that the Offeror shall comply with all terms, conditions and requirements of the solicitation. The undersigned further understands and agrees that by submitting this offer, 1) the undersigned is declaring the undersigned's offer is not in violation of Chapter 84, Hawaii Revised Statutes, concerning prohibited State contracts, and 2) the undersigned is certifying that the price(s) submitted was (were) independently arrived at without collusion.

Authorized (Original in ink) Signature

Name (printed)

Title

Date

PROVIDE A CENTRALLY MANAGED
ONLINE COLLEGE AND CAREER PLANNING PLATFORM
FOR THE HAWAII STATE DEPARTMENT OF EDUCATION
RFP D26-037

**APPENDIX B
OFFEROR REFERENCE FORM**

Directions:

- Please provide information regarding at least three (3) recent client references who may be contacted for whom the Offeror is or was providing similar service, and who can attest to the quality and reliability of all aspects of Offeror's services and personnel. Offeror shall provide a description of projects previously performed by the Offeror that are relevant to this project and demonstrate the Offeror's qualifications and experience, including customer name, brief description of the project, and time period of the project. Offeror shall also include past performance on projects (minimum of three) similar in scope for public state, district, or local educational agencies, including corrective actions and other responses to notices of deficiencies. At least one (1) reference shall be for the implementation in a large public school district in which services could be scaled up to 180,000 students, where "Full lifecycle implementation" is defined as a project from start to project "Go Live" stabilization and post-completion support efforts. Offeror shall identify clients (example: school districts), user base, and period of performance for each Online College and Career Planning Platform that is being referenced.
- Any supplemental information related to this project although not required, should be attached to the respective Appendix B, Offeror Reference Form.

Name of Your Company:	
<i>Name of Client:</i>	
<i>Name of Client Contact Person:</i>	
<i>Client's Phone Number:</i>	
<i>Date or period of project and/or service:</i>	

Description of project and/or services rendered:

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PROVIDE A CENTRALLY MANAGED
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Other Information or comments:

check here if supplemental information related to this project is attached.

APPENDIX C: ONLINE COLLEGE AND CAREER PLANNING PLATFORM REQUIREMENTS TRACEABILITY MATRIX

Please review the components in each table and follow the provided instructions below.

Please indicate your ability to provide each component, as defined in **Section 3. Scope of Work; Project and Offeror Requirements**, by checking the box in the "Response Rating" column of the appropriate response: "Yes (Provided)", "Config", "Light Custom", "Heavy Custom", or "No". (Note: The definition of the response codes is provided below.)

In the "Licensed Module" column, please provide the name of the licensed module and/or third-party solution where the requirement will be implemented.

In the "Comments" column, please provide additional clarification, if needed.

Response Code	Definition
Yes	ALL functionality is provided "out of the box" natively to the single offering — the CONTRACTOR engages in no partnership or other relationship to offer access to it. Requirement will be met and is included in the quoted price without additional cost. This application requirement is met by proposed software that is installed and operational at other sites and can be demonstrated to the STATE.
Config	ALL functionality is provided by setting CONFIGURATION parameters that can later be altered without reimplementing any part of the solution. Requirement will be met and is included in the quoted price without additional cost.
Light Custom	MOST functionality is provided, but may require some limited workaround, LIGHT CUSTOM application development and/or integration with third-party connector, a platform-as-a-service (PaaS) extension, or a third-party marketplace application. If integration is required, CONTRACTOR offers a native PaaS extension using its own or third-party app. May require additional third-party or custom development service fees which have been listed separately in the price proposal.
Heavy Custom	SOME functionality is provided, but may require significant workaround, HEAVY custom application development and/or integration with third-party connector, a platform-as-a-service (PaaS) extension, or a third-party marketplace application.
No	Functionality is not provided. The functionality is not included in the proposed solution.
NOTE:	

**APPENDIX C
ONLINE COLLEGE AND CAREER PLANNING PLATFORM REQUIREMENTS TRACEABILITY MATRIX**

1. Responses that deviate from the provided "Components" and/or no indications of a response will be treated as "No." Excessive deviations and no responses may be grounds for a finding of "non-responsiveness" to this solicitation rendering the entire proposal ineligible for further consideration for award.
2. Only one (1) response per requirement will be accepted. Multiple responses will be re-coded at the discretion of the STATE.
3. The STATE discourages the use of third-party software package solutions to this solicitation. If the Offeror is contemplating the use of the third-party software to meet the required functionality, please indicate in the Comments column the proposed third-party software package, the interface and/or integration services being proposed, and including the pricing of the third-party software package in the proposal.

Mandatory Components Requirements List:

Category: Career Preparation and Exploration	Response Code				Licensed Module	Comments
Requirements by Component	Yes	Config	Light Custom	Heavy Custom		
Component: Age-Appropriate Content						
Has content, such as curriculum and career assessment inventories, on the platform suitable for grades 6 to 8 (middle school).						
Has content, such as curriculum and career assessment inventories, on the platform suitable for grades 9 to 12 (high school).						
Component: Career Assessments						
Provides assessments for interest, skills, values, personality, and aptitude.						
Provides results recommending a career, career cluster, pathway, or program of study based on student interests, personality, skills, and values.						

**APPENDIX C
ONLINE COLLEGE AND CAREER PLANNING PLATFORM REQUIREMENTS TRACEABILITY MATRIX**

Component: College and Career Planning						
Provides a comprehensive, searchable resource for understanding career options based on the components of the Occupational Outlook Handbook (Summary, What They Do, Work Environment, How to Become One, Pay, Job Outlook, Similar Occupations, etcetra).						
Provides a comprehensive, searchable resource for exploring college options based on filtered options such as admissions requirements, location, majors, sports, tuition and fees, etcetra						
Component: Career Preparation Options						
Provides a comprehensive, searchable resource for opportunities for career preparation in the United States, including local Hawaii opportunities (example: vocational training and apprenticeships).						
Component: Curricular Modules						
Provides video and print curricular modules curriculum with ready-to-use lessons and resources.						
Includes lessons and resources aligned to: Hawaii Work-Based Learning Continuum for Career, College, and Community Readiness for Awareness, Exploration, Preparation, and Training.						
Includes lessons and resources aligned to Hawaii Content and Performance Standards (HCPS): HCPS III Career and Technical Education Standards						
Lessons and resources aligned to: General Learner Outcomes (GLOs)						
Includes lessons and resources that include, but are not be limited to, job-seeking and preparation skills such as how to find employment opportunities, fill out a job application, write a resume, and interview for a job.						

**APPENDIX C
ONLINE COLLEGE AND CAREER PLANNING PLATFORM REQUIREMENTS TRACEABILITY MATRIX**

Includes lessons and resources that include, but are not be limited to, employability or professional skills training such as relationship building, business etiquette, collaboration and teamwork, organization, communication, problem-solving, and digital literacy.						
Include lessons and resources that include, but are not be limited to, financial literacy.						

**APPENDIX C
ONLINE COLLEGE AND CAREER PLANNING PLATFORM REQUIREMENTS TRACEABILITY MATRIX**

Category: Career Planning Requirements by Component	Response Code				Licensed Module	Comments
	Yes	Config	Light Custom	Heavy Custom		
Component: Career Interest List						
Provides a module for students to save a list of careers in which they are interested.						
Includes as a function of the module the ability for students to see the different pathways (postsecondary education, industry training, certifications, career advancement, etcetra) to their careers of interest.						
Includes as a function of the module the ability for students to track their progress towards their careers of interest (courses completed, certifications earned, work-based learning activities completed, etcetra).						
Includes a dashboard for staff to see schoolwide data on career interests.						
Includes as a function of the dashboard the ability to quantify the number of students interested in each career.						
Includes as a function of the dashboard the ability to drill down to student names as appropriate.						
Component: College Interest List						
Provides a module for students to save a list of colleges and potential academic programs of study (majors) in which they are interested.						
Includes as a function of the module the ability for students to see the recommended courses and activities that need to be completed in preparation for the application to the colleges and programs of study they are considering.						
Includes as a function of the module the ability for students to track the completion of the courses and activities recommended for the colleges and programs of study they are considering						

**APPENDIX C
ONLINE COLLEGE AND CAREER PLANNING PLATFORM REQUIREMENTS TRACEABILITY MATRIX**

Includes a dashboard for staff to see schoolwide data on college interests.						
Includes as a function of the dashboard the ability to quantify the number of students interested in each college.						
Includes as a function of the dashboard the ability to drill down student names as appropriate.						
Component: Electronic Portfolio						
Provides a module for students to create an electronic portfolio.						
Includes as a function of the electronic portfolio the ability for students to showcase exemplars and work-based learning experiences.						
Includes as a function of the electronic portfolio the ability for students to list industry-valued certifications.						
Includes as a function of the electronic portfolio the ability for students to store college- and career-related documents.						
Includes as a function of the electronic portfolio the ability for resources specific to the individual student.						
Allows students to download and/or access portfolios after graduation from high school.						
Component: Personal Transition Plan (PTP) Module						
Provides a module for school staff to monitor student completion of the STATE PTP requirements.						
Includes as a function of the module the ability for staff to assign tasks to students by grade level.						
Includes as a function of the module the ability for staff to monitor completion of tasks through a teacher- and counselor-view dashboard.						

**APPENDIX C
ONLINE COLLEGE AND CAREER PLANNING PLATFORM REQUIREMENTS TRACEABILITY MATRIX**

Component: Post-Secondary Goal Setting						
Has a place for students to declare their post-high school plans to enroll in college, seek employment, and/or enlist in the military.						
Includes a dashboard for staff to see schoolwide data on student post-high school plans.						
Includes as a function of the dashboard the ability to drill down which students are planning for which post-high school plan.						
Component: Resume Building Module						
Provides a guided resume builder to include the ability to keep a complete record of personal and professional components such as a career objective, education background, work and volunteer experiences, extracurricular participation, achievements, certifications earned, skills, and references.						
Includes as a function of the guided resume builder the option to choose which entries will be included in a resume when creating a downloadable PDF.						
Component: Interview Module						
Provides recommendations for students on how to prepare for a job interview.						
Provides lessons on developing interviewing skills.						
Provides a checklist for the day of the job interview.						
Provides post-interview suggestions.						
Allows students to practice interviewing skills (example: AI interviewer).						

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Category: Work-Based Learning Requirements by Component	Response Code				Licensed Module	Comments
	Yes	Config	Light Custom	Heavy Custom		
Component: Work-Based Learning Program Management						
Provides a module that establishes a systemized process to offer, manage event registration or application process, complete requirements for the approval of Work-Based Learning opportunities, and monitor the progress of student participation and completion of Work-Based Learning opportunities.						
Provides access limited to their stakeholder roles. For example, school personnel may have access to personally identifiable student data for students in which they are serving; state office and complex area personnel may have access to non-personally identifiable student data aggregated at the school, complex area, and state level; and business partners may have access to non-personally identifiable student data aggregated at the state level.						
Accommodates STATE documents required to establish Work-Based Learning partnerships, which includes the agreement between STATE and the organization providing the Work-Based Learning opportunities and the work-based learning site survey.						
Accommodates STATE documents required to implement Work-Based Learning activities, including the student training plan that requires signatures from the student, parent, school official, and work-based learning provider and any consent forms and waivers.						
Provides a searchable repository for completed documents.						

**APPENDIX C
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Includes background check options to screen business partners for a background check that yields state and federal criminal history records before being approved to work with students in Work-Based Learning opportunities.						
Includes a searchable and/or filterable database of the Work- Based Learning opportunities for students to register and apply for selected Work-Based Learning opportunities.						
Includes as part of the searchable and/or filterable database the option for students to search for Work-Based Learning opportunities based on their occupational fields of choice and readiness and/or prerequisites met.						
Provides application workflow including submitting applications and uploading any additional required documents.						
Provides tracking for their event registrations and Work-Based Learning applications.						
Provides student access to the Work-Based Learning opportunities search, registration for events, the application processes, and the documentation of participation in Work-Based Learning opportunities.						
Provides parent and/or guardian access to registration for events, documents that they need to sign for their child to participate in Work-Based Learning opportunities, and their child's records as provided by FERPA.						
Provides the ability for students and school staff to document and track student participation in Work-Based Learning opportunities and student progress.						
Provides the ability for students and staff to track hours served in Work-Based Learning activities.						

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ONLINE COLLEGE AND CAREER PLANNING PLATFORM REQUIREMENTS TRACEABILITY MATRIX**

Provides the ability for students to check-in and check-out at work-based learning sites off-campus.						
Provides the ability for staff to assign student tasks.						
Provides the ability for staff to indicate completion of tasks.						
Provides the ability for staff to document applicable interventions.						
Provides the ability for staff to assess and verify completion of Work-Based Learning opportunities and industry certifications.						
Provides a survey that would allow students, school staff, and work-based learning provider to evaluate the work-based learning opportunity and student performance.						
Provides the ability to generate reports to manage data on the number of Work-Based Learning opportunities provided and the number of students who participated in or completed them.						

**APPENDIX C
ONLINE COLLEGE AND CAREER PLANNING PLATFORM REQUIREMENTS TRACEABILITY MATRIX**

Category: Post-High Application and Requirements by Component	Response Code				Licensed Module	Comments
	Yes	Config	Light Custom	Heavy Custom		
Component: Alumni Tracker						
Provides an exit survey for students in which students would indicate their post-secondary plans and update contact information (email, phone number, mailing address).						
Tracks post-secondary outcomes: college enrollment, employment, or enlistment in the first fall after graduation.						
Component: College Application Tracking						
Provides a module for students to create a list of colleges to which they are applying.						
Includes as a function of the module the ability to track college application deliverables for each college of interest, including acceptances.						
Component: Other Application Tracking for Post-						
Provides a module for students to save a list of applications (apprenticeship, workforce, military, trade school) to which they are applying.						
Provides the ability to track application deliverables for each application such as application due date, resume, transcript, and recommendation letters.						
Component: Transcript Requests and Services						
Supports electronic transcript requests and submittals to requesting organizations and institutions.						

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Category: Logistics	Response Code				Licensed Module	Comments
	Requirements by Component	Yes	Config	Light Custom		
Component: Accessibility						
Provides for intuitive and user-friendly navigation.						
Enables access via multiple devices, including being mobile-friendly.						
Ensures that all electronic information technology developed or provided complies with the applicable requirements of the Hawaii Electronic Information Technology Disability Access Standards (Access Standards).						
https://www.hawaii.gov/education/ Presents content in a manner that is accessible to people with disabilities, in compliance with the Web Content Accessibility Guidelines (WCAG) Version 2.1, Level AA standard.						
Includes language translation in, at minimum, Hawaiian, Japanese, Korean, Tagalog, Ilokano, Chinese, Chuukese, Marshallese, Samoan, Spanish, Cebuano, Thai, and Vietnamese.						
Component: Communication						
Allows STATE staff to communicate to students and parents about opportunities and events related to college- and career-readiness and work-based learning.						
Allows staff to send students and parents reminders and pertinent information related to colleges or careers, including but not limited to tasks, deadlines, and opportunities.						
Component: Data Needs for Single Sign-On and Rostering						
Provides for a single sign-on and rostering needs of the chosen solution shall be compatible with the STATE's platform.						

**APPENDIX C
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Provides for rostering needs, which include, but are not limited to, staff names, student names, student grade point averages, and test scores.						
Ensures no custom data files will be manually exported or imported for the chosen solution.						
Ensures no portal maintenance outside of the STATE's platform will be updated and maintained.						
Component: Family Educational Rights and Privacy Act (FERPA) Compliance						
Provides ease of access to the database for students while complying with the Family Educational Rights and Privacy Act (FERPA) (https://www2.ed.gov/policy/gen/guid/fpco/ferpa/index.html) and Personally Identifiable Information (PII) (https://www.gsa.gov/reference/gsa-privacyprogram/rules-and-policies-protecting-pii-privacy-act) of STATE Students.						
Component: Parent/Family Access						
Provides secured access to parents and authorized family members to student records and documents as appropriate and in compliance with FERPA.						
Allows parents or authorized family members to electronically sign documents required for student participation in college- and/or career- readiness activities (example: consent forms, waivers, training plans).						
Component: School-Based Stakeholder Access and Data						

**APPENDIX C
ONLINE COLLEGE AND CAREER PLANNING PLATFORM REQUIREMENTS TRACEABILITY MATRIX**

Provides access to data based on user groups to monitor tasks assigned to students each school year. Provide access to specific subsets of data and/or dashboards based on granular assignments that include, but are not limited to: static assignment, dynamic assignment, or group assignment.						
Provides access to data based on user groups to monitor Personal Transition Plan progress.						
Provides access to administrative reports based on user groups to monitor student usage and the careers and colleges students are showing interest in.						
Component: State-, Complex-, and Complex Area-Stakeholder Access and Data						
Provides access to data (example tasks completed, careers and colleges students are interested in, colleges students are applying to), dashboards, and reports based on user groups.						

**APPENDIX C
ONLINE COLLEGE AND CAREER PLANNING PLATFORM REQUIREMENTS TRACEABILITY MATRIX**

Desirable Components Requirements List:

Category: Additional Components	Response Code					Licensed Module	Comments
	Yes	Config	Light Custom	Heavy Custom	No		
Requirements by Component							
Component: Elementary-Age Content							
Has content, such as curriculum and career assessment inventories, on the platform suitable for grades 4-6 (upper elementary school).							
Has content, such as curriculum and career assessment inventories, on the platform suitable for grades K-3 (lower elementary school).							
Component: Free Application for Federal Student Aid (FAFSA) Tracker							
Provides a module for FAFSA data currently collected for STATE FAFSA data dashboards to be reflected in the platform to indicate whether a senior has completed FAFSA or not.							
Component: Letter of Recommendation Tracker							
Provides a module for students to request letters of recommendation or recommendation forms to be completed by teachers and counselors that allows teachers and counselors to agree or decline to do the recommendations and submit recommendations as required by the requestor through email, mail, or application portal.							
Component: Scholarship Application Tracking							
Provides a module for students to create a list of scholarships to which they are applying and to track application deliverables for each scholarship such as due dates, personal essays, or letters of recommendation.							
Component: Scholarship Listing							
Provides a module for school staff to input local and national scholarships for students and parents to access instructions and application information.							
Component: Scholarship Award Tracking							
Provides a module for students to self-report scholarship awards that provides a method for counselors to mark the self-reported scholarships as verified once confirmed student was awarded/offered scholarships.							

APPENDIX D

PRICE PROPOSAL

The price proposal shall be inclusive of all costs, direct and indirect, and all applicable taxes as required for the fulfillment of the Contract. Appendix D shall be used by the Offeror to provide the necessary pricing data for the proposal evaluation for the Initial Term only. Prices proposed for the Optional Renewal Terms will not be evaluated, however the amounts will be used for future contract supplements, if applicable.

Instructions:

Please provide a price proposal that includes all costs related to the operation and implementation of the Online College and Career Planning Platform by filling in the pricing tables for each of the following pricing categories and providing a list of all relevant pricing assumptions and any opportunities for the STATE to obtain preferential pricing.

1. Systems Integrator Services

- 1.1. Provide pricing for a multi-phased and multi-year implementation project.
- 1.2. Provide fixed-fee deliverables-based pricing for project management, implementation, training, and support services.
- 1.3. Provide the best and final competitive pricing, inclusive of all cost elements, such as mark-ups, labor, overhead, travel, taxes (federal, state, and local) and any other expenses required to fulfill the completion of these deliverables. The price proposal shall be the all-inclusive cost to the STATE and no other charges will be honored.
- 1.4. The STATE is interested in acquiring CONTRACTOR support to deliver in-person training to end users. STATE understands in-person delivery of training is an expensive (although usually preferable) approach to delivering training. The STATE is interested in understanding both the CONTRACTOR's proposed approach for training and any additional priced options (example: price per additional in-person training class with assumed number of trainers, etcetera).

2. Subscription and/or Licensing Fees

- 2.1. Provide subscription and/or licensing fees, including any fees related to hosting, back-up, storage, software maintenance, and any other recurring subscription and/or licensing fees.
- 2.2. Additionally, the STATE prefers to maintain multiple environments. Please explicitly provide details on the impact of the number of environments (2, 3 or 4) on the pricing.
- 2.3. School and user counts to be used in pricing are provided in Section 3. Estimated Number of Users.
- 2.4. If pricing is discounted based on number of users, please indicate the applicable ranges per price proposed.
- 2.5. Quoted pricing must include considerations for how pricing will change if the STATE ultimately requires fewer licenses than tentatively requested as a part of this acquisition.
- 2.6. Provide details around multi-year discounts. If no details are provided, the STATE assumes the proposed price will remain in force and effect throughout the Contract. Unless otherwise stated, multi-year discounts are assumed to apply on a per-user basis. Any additions or reductions in users will result in an equivalent increase or decrease in the STATE's fees in alignment with the per user license fee (whether a per-user license fee is stated explicitly or deduced from data provided).
- 2.7. Provide pricing for third-party tools separately (if applicable). If no third-party tools are proposed, please explicitly state that in the sheet.

3. Other Price Factors

If categories are missing where pricing is a factor, please add the category and price to the price proposal.

**APPENDIX D
PRICE PROPOSAL**

2. Subscription and/or Licensing Fees

Stock Keeping Unit (SKU)	Description	Year 1 - Initial Term				
		Number Required	Per Unit List Price	List Price Total	Percent Discount	Discounted Total
Total Price						

Stock Keeping Unit (SKU)	Description	Year 2 - Initial Term				
		Number Required	Per Unit List Price	List Price Total	Percent Discount	Discounted Total
Total Price						

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PRICE PROPOSAL**

Stock Keeping Unit (SKU)	Description	Year 3 - Initial Term				
		Number Required	Per Unit List Price	List Price Total	Percent Discount	Discounted Total
Total Price						

Stock Keeping Unit (SKU)	Description	Year 4 - Initial Term				
		Number Required	Per Unit List Price	List Price Total	Percent Discount	Discounted Total
Total Price						

**APPENDIX D
PRICE PROPOSAL**

Stock Keeping Unit (SKU)	Description	Year 5 - Optional Renewal Term				
		Number Required	Per Unit List Price	List Price Total	Percent Discount	Discounted Total
Total Price						

Stock Keeping Unit (SKU)	Description	Year 6 - Optional Renewal Term				
		Number Required	Per Unit List Price	List Price Total	Percent Discount	Discounted Total
Total Price						

**APPENDIX D
PRICE PROPOSAL**

Stock Keeping Unit (SKU)	Description	Year 7 - Optional Renewal Term				
		Number Required	Per Unit List Price	List Price Total	Percent Discount	Discounted Total
Total Price						

Stock Keeping Unit (SKU)	Description	Year 8 - Optional Renewal Term				
		Number Required	Per Unit List Price	List Price Total	Percent Discount	Discounted Total
Total Price						

**APPENDIX D
PRICE PROPOSAL**

3. Other Price Factors

Item	Description	Initial Term					Optional Renewal Terms				Grand Total
		Year 1	Year 2	Year 3	Year 4	Total Initial Term	Year 5	Year 6	Year 7	Year 8	
Total Price											

APPENDIX E

NARRATIVE RESPONSE

Please provide a narrative response to all questions and items listed. Wherever a description is requested, please also provide screenshots where appropriate.

Functionality Narrative Questions

1) Career Preparation and Exploration

- a. Describe the configurability of the out-of-the-box functionality for the requested components, including details around what configurations must be managed globally versus those that may be managed by the schools:
 1. Age-Appropriate Content;
 2. Career Assessments;
 3. College and Career Planning Exploratory Tools and Resources;
 4. Career Preparation Options; and
 5. Curricular Modules.
- b. The University of Hawaii is currently developing career and college preparation, exploration, and planning tools that the STATE may be interested in integrating into the Online College and Career Planning Platform. Describe the flexibility of the platform architecture in accommodating this future integration from simple hyperlinking to a more embedded or application programming interface (API)-driven approach.

2) Career Planning

- a. Describe the configurability of the out-of-the-box functionality for the requested components, including details around what configurations must be managed globally versus those that may be managed by the schools:
 1. Career Interest List;
 2. College Interest List;
 3. Electronic Portfolio;
 4. Personal Transition Plan (PTP) Module;
 5. Post-Secondary Goal Setting;
 6. Resume Building Module; and
 7. Interview Module.

3) Work-Based Learning

- a. Describe the configurability of the out-of-the-box functionality for the requested components, including details around what configurations must be managed globally versus those that may be managed by the schools: Work-Based Learning Program Management.

4) Post-High Application and Outcome Tracking

- a. Describe the configurability of the out-of-the-box functionality for the requested components, including details around what configurations must be managed globally versus those that may be managed by the schools:
 1. Alumni Tracker;
 2. College Application Tracking;
 3. Other Application Tracking for Post-High Options; and
 4. Transcript Requests and Services.

5) Reporting

- a. Describe how the proposed platform will address user reporting needs. List any delivered reports and analytics dashboards and include details on delivery (scheduled, on-demand), the delivery format(s) available, and any drill-down or filter capabilities available.

APPENDIX E

- b. Will end-users be able to generate ad-hoc reports, or will that require technical staff with data query expertise?
- c. When users run canned reports and access analytics dashboards, will they only see the data and/or fields that they are authorized to see?
- d. Will authorized users be able to report on all data available to them? If not, describe any reporting limitations.

Implementation Approach Narrative Questions

Approach and Implementation Plan

- 1) Describe how the proposed solution addresses the project scope including:
 - a. The platform applications, modules, third-party components, customizations, and integrations to be implemented.
 - b. All professional services that will be provided to the STATE through this Contract.
 - c. The roles and responsibilities of the STATE and the proposed solution project key participants, and key stakeholders (for example, who will work with the new system, and who the CONTRACTOR will need to work with to implement the new system at the enterprise level and school level).
 - d. Identify what is out of scope.
- 2) Describe the implementation approach and overall timeline, that aligns to the STATE's timeline including on page 13, 3. Scope of Work; Project and Offeror Requirements, including:
 - a. The multi-year roll-out plan with major phases, sub-phases, milestones, and deliverables.
 - b. Estimate overall project duration from start to finish (through conclusion of post go-live support period) and duration of major phases and sub-phases, and provide perspective on reasonableness and executability of the STATE's required timeline defined in the scope of work section.
 - c. Duration and level of support that will be provided during post go-live support period.
 - d. Organization and staffing chart for project resources to support the implementation services.
 - e. Basis for workday estimates, including assumptions and rationale for the level of resources to be provided.
 - f. Identify task constraints and dependencies.

Configuration, Enhancements and/or Customizations

- 1) Describe the approach to requirements gathering and fit gap. How will the process accommodate different requirements across schools?
- 2) Describe the approach for prioritizing and developing software package extensions or customizations (for example, software features developed specifically for the STATE that are not currently contained in the proposed solution products). Include whether or not the application code base for STATE customizations would be the same as that for the CONTRACTOR's other customers.
- 3) Describe the Online College and Career Planning Platform design and development approach for making custom enhancements. Discuss the tools used to develop products, and what role the client base has in the product enhancement process. Describe how the proposed solution differentiates between configurations and customizations.
- 4) Describe the proposed approach for determining and developing customizations to the Online College and Career Planning Platform to meet any STATE specifications that are currently unavailable based on the response to Appendix C.

APPENDIX E

Integration Approach

- 1) Describe the out-of-the box integration capabilities (file-based, API, connector).
- 2) Provide documentation for out-of-the-box data dictionary, schema, and APIs (preferably Open API specifications).

Data Conversion and Bulk Import Options

- 1) The STATE currently assumes that schools with existing Online College and Career Planning Platform will not convert and migrate existing data to the new centrally managed Online College and Career Planning Platform. Therefore, any school with an existing platform would need to cut over to the new platform on a grade-by-grade basis, operating two systems in parallel until all grades have been converted.
 - a. Confirm whether this is a reasonable assumption and whether this approach is recommend.
 - b. Describe any licensing considerations for this approach. Would the licensing fees be charged in full up front, or would the fees increase annually as additional grades go live?
- 2) If a school with an existing platform prefers to export, convert, and import their existing data to the new centrally managed platform, describe any available tools or services that can be utilized to enable data conversion and import. Provide all relevant pricing for these optional tools and services, if they are offered at an additional fee rather than included in the pricing proposal.
 - a. Describe any available self-service data conversion and/or migration and/or loading options, and provide the format requirements of the data.
 - b. Describe any limitations to self-service data conversion and/or import and/or loading options where the STATE would be dependent on the firm for support with programming and/or data validation.
 - c. Identify all file formats that are supported for data import into the proposed solution.
 - d. Identify and address any anticipated issues and provide a description of potential solutions, if applicable.
- 3) If a school is currently using the CONTRACTOR's proposed solution, how will existing data be handled? Is it assumed that the CONTRACTOR will support migration of existing data to the new enterprise Online College and Career Planning Platform?

Testing

- 1) Describe how the Online College and Career Planning Platform design will incorporate a test environment which serves to publish approved changes to production. The STATE strongly prefers that no direct changes are made to the production environment unless there is an emergency.
- 2) Provide an overview of the proposed solution testing strategy. This shall include, but not be limited to:
 - a. The identification and overall approach to all cycles of testing (for example, unit testing, systems and integration testing, and user acceptance testing) and the roles and responsibilities for the CONTRACTOR and the STATE.
 - b. Proposed testing environments (Development, Staging, production, et cetera).
 - c. Approach to requirements traceability, documenting testing components (for example, test procedures, test cases, test results, et cetera), selecting testers, defect tracking, and the process of exiting each testing phase.
 - d. How user acceptance testing is conducted, tracked, and results collected.
 - e. How performance and stress tests will be performed?
 - f. Proposed testing tools and their included features, and how they will be used.

APPENDIX E

Organizational Change Management Plan

- 1) Describe the proposed solution organizational change management methodology and any organizational change management and communications support that will be provided as a part of the systems integrator services (for example, communication plan, change impact analysis, draft communications, et cetera).
- 2) How would the proposed solution recommend balancing the degree of product customization with "encouraging" users to adopt and/or adapt to new business processes? What types of configuration decisions can reasonably be made and managed at the school level versus the enterprise level?

Training Approach & Methodology

- 1) Describe the firm's training philosophy and experience training technical, operational and business support staff in an educational environment.
- 2) The STATE recognizes that there are several training methods that can be deployed to successfully train the STATE staff on the new system. Describe the proposed training approach, methodologies and techniques that will be used to ensure appropriate and effective training is delivered to all user groups. Discuss when various training methodologies would be employed and what assurances are in place to make sure the training program is successful.
- 3) What, if any assistance or tools, can be provided for training the following training methods:
 - a. Face-to-face training;
 - b. Webinar training based upon roles;
 - c. Embedded online training modules within the application;
 - d. "On demand" multimedia; and
 - e. Interactive mastery assessment training.
- 2) Provide resumes for training personnel documenting years and experience in training end users on the proposed solution system.

Training Plan

- 1) Present a draft training plan using the information in this section.
 - a. Describe how the training will be rolled out based on software application implementation plan.
 - b. Provide the number of training courses that will be delivered per application proposed training materials and tools required training logistics needed to address various training audiences and topics.
 - c. Provide the duration of each course, the number of trainers per course, the number to be trained per class, delivery method (in-person, virtual, et cetera) and training evaluation procedures.
 - d. Describe any limitations in terms of frequency, number of hours, or other impositions on the training to be provided.
- 2) Confirm whether the following materials will be delivered as part of the training materials:
 - a. Americans with Disabilities Act (ADA) compliant video course recording;
 - b. job aids; and
 - c. configuration manuals.
- 3) Outline experiences working with client personnel on the development of the training plan prior to beginning the project. It is an expectation of the STATE that a training outline shall be successfully completed by the CONTRACTOR and approved by the STATE prior to beginning the proposed solution implementation project.

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Curriculum and Training Modules

- 1) The STATE understands that not all personnel need to be trained on all modules of the new proposed solution. With that in mind, the proposed solution shall include completing the following tables listing the proposed solution product's module or subject area training sessions by targeted audiences and module content. Please enter this information into the provided table with Syllabus information.

Training Module Name	
Learning Objectives	
Topics Included	
Type (Core or Optional)	
Prerequisites	
Delivery Method (In-Person, Online Module, Virtual Session, et cetera)	
Class Size	
Audience	
Length of Class	

- 2) Provide samples of the proposed solution training materials and proposed solution documentation with the proposal. The samples shall be sufficient to judge the quality and thoroughness of the proposed solution curriculum and documentation.

Technical Environment Narrative Questions

Identity and Access

- 1) For parent access to the proposed solution, provide a description of how the following are accommodated:
 - a. Describe options for configuring and managing authorization policies, entitlements and/or permissions, and role-based access.
 - b. Describe how the solution provides for user management to create, suspend, manage, delete, and archive user accounts both manually and via automations.
 - c. Describe the web interface provided for user and group management and confirm that it supports at least the latest versions of the following web browsers: Google Chrome, Microsoft Edge, Apple, Safari, and Mozilla Firefox.
 - d. Describe delegated administration capabilities. Confirm that school-level staff can be delegated authority to manage parent accounts while keeping other account provisioning and management entitlements and/or permissions centrally controlled.
 - e. Describe automated interface capabilities that will allow the STATE to manage user accounts and/or groups in bulk.

For STATE employee and student access to the proposed solution, provide a description of how the following are accommodated:

- f. Describe and confirm the ability to integrate with the STATE Azure Active Directory single sign-on (Azure Entra ID) for STATE staff with these roles.
- g. Describe and confirm the ability to integrate with the STATE Google Account sign-in for students.
- h. Describe and confirm the ability to support the integration of multiple identity providers

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- (IdP's).
- i. Describe and confirm the ability to support the ad-hoc and mass creation of local accounts through methods that include, but are not limited to, scripting, csv uploads, et cetera.
 - j. Describe and confirm the ability to support multi-factor authentication for accounts that are locally created.
 - k. Describe and confirm the ability to support limiting or revoking access to systems based on factors that include, but are not limited to:
 1. Internet Protocol (IP) address;
 2. Subnet; or
 3. geographical location.
 - l. Describe the options for configuring and managing authorization policies, entitlements and/or permissions, and role-based access.
 - m. Describe the use and management of entitlements to allow the STATE to manage identity and access.
 - n. Describe how the solution provides for user management to create, manage, suspend, delete, and archive user accounts both manually and dynamically (via automations).
 - o. Describe the web interface provided for user and group management and confirm that it supports at least the latest versions of the following web browsers: Google Chrome, Microsoft Edge, Safari, and Mozilla Firefox.
 - p. Describe delegated administration capabilities.
 - q. Describe automated interface capabilities that will allow the STATE to manage user accounts and/or groups in bulk.
- 2) Privacy and Information Protection
- a. Describe or provide the privacy policy, and how it protects enterprise information and privacy.

Management Tools

- 1) Describe what type of management console the solution includes that will allow the STATE to manage users and associated data.
- 2) Describe how the console will enable functions such as provisioning, changing user permissions, and restricting or enabling services and features.
- 3) Describe any configuration settings or customization that the Administrator level access offers, such as reporting.
- 4) Describe how system administrators can customize reports or file transfer settings.
- 5) Describe how the STATE will be able to monitor the general health of the proposed solution service and infrastructure for failures.
 - a. How will the STATE be alerted if a failure occurs?
 - b. Describe the performance-monitoring thresholds that are in place that the STATE will be alerted about.
- 6) Describe the types of tools provided that will allow the STATE to view usage data and monitor Service Level Agreement (SLA) metrics.
- 7) Describe the types of administrative controls that exist to allow system administrators the ability to flag inappropriate content and/or remove content.
- 8) Describe the administrative controls that exist to configure visibility to data contained within the platform. Assignment of rights should be configurable both dynamically and statically.

Security

- 1) Security Audits

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- a. Provide details on the findings from a third-party security audit conducted within the past twelve (12) months. Confirm that third-party security audits are conducted annually.
 - b. Provide details on what native functions are available to allow for internal security audits.
- 2) Data Security
- a. Provide details on the ability to protect and maintain the security of data with protection security measures that include maintaining secure environments that are patched and up-to-date with all appropriate security updates as designated by a relevant authority or vendor (for example, Microsoft, Adobe, Java, et cetera).
 - b. Provide details on the ability to patch Zero-day exploits and/or critical vulnerabilities with a Common Vulnerabilities and Exposures (CVE) score of 9.0 or higher within fourteen (14) days of release.
- 3) Data Breach
- a. Provide information about the proposed solution breach disclosure policy that outlines the processes and procedures for unauthorized disclosure. In the event of a breach, what processes will be followed to protect STATE data? The proposed solution must comply with all applicable laws that require the notification of individuals in the event of unauthorized release of personally identifiable information or other event requiring notification.
 - b. Describe the level of investigation support that will be provided to the STATE in the event of a breach.
 - c. Provide information on breaches that have occurred within the past twelve (12) months, the impact of those breaches and how the situation was addressed.
- 4) Physical Security
- a. Detail the physical security protecting the data centers and facilities that will house STATE data and information. Provide locations (city and state) of data centers. The STATE requires that data be stored and managed within the United States borders.
- 5) Network Security
- a. Explain how network security will be implemented, including but not limited to:
 1. enterprise network firewall;
 2. access control list;
 3. intrusion detection and/or prevention; and
 4. periodic third-party penetration testing.
- 6) Administrative Controls
- a. Describe the privileged and administrative access controls that are in place for the firm's employees or contractors that support the solution, and confirm the following:
 1. Access to production systems is granted to perform identified and approved tasks, then promptly revoked;
 2. Access to production systems and infrastructure is performed via bastion host or jump box;
 3. Access to production systems and infrastructure requires multi-factor authentication;
 4. Access to production systems and infrastructure requires ability to limit or revoke access based on factors that include, but are not limited to:
 - IP address;
 - Subnet;
 - Geographical location; and
 5. Actions personnel take while they have privileged or administrative access is logged and recorded. Please also provide logging data retention schedule.

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- b. Describe ability to provide the STATE with administrative access and action logs for related data and users. Is there a self-service capability to request a copy of the access and action logs? How long does it take to furnish this information?
 - c. Describe screening and hiring practices for employees who would have access to STATE data and user information. To what level are the practices published, documented and available for viewing?
 - d. Provide information on the type of proactive auditing of management activities within the service. What is the notification procedure, and information provided, in the event of an incident that could impact the STATE?
 - e. Describe ability for the proposed solution to provide native security driven alerts. Provide detail on how alerts can be customized, and how alerts can be delivered to administrators.
- 7) Application Security
- a. Describe how access control and permissions are applied to content and areas within the proposed solution and managed by STATE administrators.
 - b. Provide information on how APIs and open interfaces will be secured and encrypted for the STATE.
 - c. Describe approach to application security, including whether a source code security analyzer (for example, AppSonar) is used to ensure there are no vulnerabilities in the source code.
 - d. If the solution is multitenant, explain the logical locks that keep tenant data and access separate while utilizing the same resources. Discuss how identity controls are used to achieve this.
 - e. Describe the technologies and methods by which protection mechanisms against common attacks (Malware, Cross-Site Scripting (XSS), Structured Query Language (SQL) Injection), including firewalls, logging, et cetera, will be implemented.
 - f. Confirm whether logs may be forwarded to the STATE Security Information and Event Manager (SIEM).
- 8) Data Transmission
- a. Explain how data transmission or exchange of system data with the STATE or any other parties is secured, for example, Hypertext Transfer Protocol Secure (HTTPS), File Transfer Protocol Secure (FTPS), Secure File Transfer Protocol (SFTP), Virtual Private Network (VPN), Open Database Connectivity (ODBC), with STATE controlled connection encrypting traffic in transit, or equivalent.
 - b. Explain how HTTPS is detected and enforced for Uniform Resource Locators (URLs) accessed, used, or embedded within the Online College and Career Planning Platform.
 - c. Describe how communication and sessions between web browsers and any proposed solution services, including but not limited to, servers and Content Delivery Network (CDN) caching, are encrypted; and confirm that the latest, least vulnerable, version of Transport Layer Security (TLS) (currently 1.3) along with 256-bit Secure Sockets Layer (SSL) certificate encryption are employed.
- 9) Data Storage and Backup
- a. Describe the protections implemented for data storage and backups.
 - b. Describe any encryption or other methodologies, such as authentication and authorization, used to protect the data (databases, backups, files, and any other content) from unauthorized access.
- 10) Disaster Recovery
- a. Describe the proposed solution Disaster Recovery solution, processes, and procedures.

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Storage

- 1) Provide details regarding capabilities and procedures for high availability, along with the proposed solution's track record for availability of service for the past twelve (12) months, and a description of how the service will be recovered in the event of a disaster.
- 2) Describe the data sanitization process in place for the disposal or retirement of storage devices (for example, disks or arrays.). Confirm adherence to either Department of Defense (DoD) 5220.22-M6 or National Institute of Standard and Technology (NIST) Special Publication (SP) 800-88.
- 3) Provide information on storage limits imposed with the proposed solution.
- 4) Confirm that the proposed solution must be capable of allowing service storage limits to be surpassed by the STATE without impacting the service delivery. How will the STATE be notified that it has exceeded its storage limit? How will the STATE be made aware of options to reduce the data in storage? Will terms of service accommodate the option to obtain and/or purchase additional storage within a negotiated time frame?
- 5) Describe how the STATE will be notified in the event of a change to the data center location.
- 6) Provide details of the infrastructure providing the proposed solution. Include hardware requirements, software, operating system, and technology platform and/or virtualization software. If leveraging Platform as a Service (PaaS) or Infrastructure as a Service (IaaS), the proposed solution must disclose details of vendors and provide their contact information should the STATE elect to make contact.
- 7) Confirm that the proposed solution will have all storage encrypted at rest.

Network

- 1) Describe the overall network architecture and connectivity across all proposed solution hosting facilities.
- 2) Describe how capacity planning for the service is approached.
- 3) Describe the monitoring process of the proposed solutions network performance and latency. What weekly performance report will be provided?

Software

- 1) List all the available mobile applications included as part of the solution.
- 2) List all supported Operating Systems and type and/or version of Web Browsers.
- 3) Describe how the underlying source code in all areas of the proposed solution, such as within the browser, plugins, widgets, server-side code, interfaces, API, databases, client apps for desktop or mobile devices, and all other components, will be made available and how it can be accessed by the STATE. Describe any restrictions in accessing or releasing source code, such as third-party, legal and/or licensing requirements, or the necessity of a software escrow.
- 4) Provide the programming language(s) that the source code is written in, in all areas of the proposed solution that will be made available to the STATE.
- 5) Provide a list of any third-party library dependences. Confirm that libraries are continuously updated and replaced when no longer supported.

Solution Architecture, Scalability, Availability, and Performance

- 1) Describe the architecture of the SaaS solution, including the technology used to host the Online College and Career Planning Platform, and how it will meet the requirements.
- 2) Describe how the version of proposed solution will be maintained at least to the current level - 1, while minimizing disruption to the uptime and use of the Online College and Career Planning Platform.
- 3) Version control must be implemented as part of the proposed solution. Explain how version control will be implemented and used within the proposed solution.

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- 4) Identify and describe any limitations of the proposed Online College and Career Planning Platform, such as any limitation in the maximum number of users, maximum number of students, file size, attachment limitations, transaction response times, et cetera.
- 5) Describe past experience(s) with “down-time” of the system and the length of time to get the system back on-line.
- 6) Describe how the proposed solution is able to auto-scale based on usage, as well as how the solution will scale up or down in terms of users, storage, and performance, including load balancing and any other relevant design aspects.
- 7) Describe the industry standard(s) used to measure performance and response times and how the solution is able to process user submissions and render content that meets these standard(s), along with any evaluation or testing tools to measure performance.
- 8) Describe how the proposed solution’s SaaS environment performance and latency is monitored, and provide samples of weekly performance reports.
- 9) Describe platform availability and backup designs, including whether an active-active or active-passive design, use of diversified cloud zones, whether data replication is real-time, and time required to cutover to a backup site if the primary site is lost.

Solution Auditing and Compliance

- 1) Describe how auditing can be performed and reported on the following within the application to meet the requirement:
 - a. User, group, and role administration;
 - b. Changes to access permissions;
 - c. Password resets;
 - d. Content modification, including user, date, and time;
 - e. Actions carried out in workflows; and
 - f. Activities.
- 2) Describe the ability to provide auditing reports, including ad-hoc reports.
- 3) Describe how the proposed Online College and Career Planning Platform shall conform to accessibility standards defined by section 508 of the U.S. Rehabilitation Act (part of the Americans with Disabilities Act), and confirm whether the web interface meets all Web Content Accessibility Guidelines (WGAC) basic (Level A) and intermediate (Level AA) accessibility standards.

Support Narrative Questions

Service Levels and Service Level Agreements (SLAs)

- 1) Confirm that the normal scheduled maintenance will be performed outside of normal working hours (Monday through Friday, 7:00 AM to 4:30 PM HST).
- 2) How much advance notice is provided for scheduled maintenance? Is there flexibility in scheduling to avoid conflict or interruption with staff business hours?
- 3) Describe the amount of scheduled monthly down time. Describe commitment to minimum unscheduled downtime per month and how downtime will be monitored and reported.
- 4) Describe the proposed solution’s “maintenance mode” that will allow any user accessing the STATE proposed solution to see a notice and information about the current downtime, including any custom message that can be entered by staff as well as an estimated downtime duration.
- 5) Describe any services available that in the event of a planned or unplanned downtime, including a disaster, the URLs for the STATE proposed solution can be redirected or automatically failed over to a backup site, and whether the backup site can be fully functional or a static web page.
- 6) Describe the SLA that the proposed solution provides that helps protect the STATE against accidental data deletion or data integrity issues. Explain any penalties and/or recovery options.
- 7) What are the defined SLAs for Recovery Time Objective (RTO) and Recovery Point

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Objective (RPO) for the proposed solution?

- 8) Confirm whether service credits or refunds are offered. If offered, confirm whether equal to or greater than the cost incurred for unavailable service during the time of an outage. Are there any limitations on the credit or refund amount?
- 9) Define when downtime begins for the purposes of SLA calculations. Confirm that it starts when the proposed solution becomes unavailable or the service is downgraded.
- 10) Describe the process for claiming service credits or refunds (for example, STATE is granted at least two billing cycles' worth of time to submit a claim after an SLA miss, et cetera.).
- 11) Confirm that ownership rights to all data, inputs and outputs of consuming the proposed solution will be retained by the STATE. What type of notice would be provided to the STATE in the event of bankruptcy, closure or retirement of the service?
- 12) Describe SLA metrics for performance, issue resolution, service requests and audits.
- 13) Explain the procedures for escalation if SLAs are not met. How does the firm determine root cause and address the issue that causes failure to meet SLAs?
- 14) How will the STATE be notified of an SLA miss? Describe the type of content provided in such notifications.
- 15) Describe the proposed solution process for updating SLAs. Confirm that at least a 90-day advance notice will be provided to the STATE before implementation of an SLA change.

Service Desk, Support Channels, Maintenance and Communication

- 1) Describe all available support channels (phone, email, live chat, AI live help, local in-person), including details such as availability by support channel (7:00AM to 4:30PM Monday through Friday HST, 24x7, et cetera), response timeline by channel, available languages by channel, et cetera.
- 2) Provide the firm's standard service plan and service level agreement to provide the STATE with an understanding what support will be provided by the CONTRACTOR for the items listed below:
 - a. Describe the firm's approach for resolving service calls, including a description of platform upgrade and patch release schedules.
 - b. How new releases are tested and deployed.
 - c. How platform issues are reported and tracked.
 - d. How off-hour emergencies are addressed (for example, production system down), and the escalation path for issue resolution.
- 3) Describe how frequently the product roadmap is updated and communicated. How much of an advance notice will be provided to the STATE before being required to adopt a new feature?
- 4) Confirm that online self-service support is free or included as standard with the proposed solution. Describe the type of content provided (for example, FAQs, knowledge base, discussion forums). Are these offered both at the user and administrator levels? Does support staff regularly participate in and moderate discussion forums, if available?
- 4) Describe how the STATE will identify, submit and track proposed solution incidents. Is there an incident management system available either online or via API?
- 5) Describe the proposed solution incident prioritization procedure. Include definitions for severity of issue, and associated response and resolution times.
- 6) Confirm that the proposed solution provides incident response plans that detail both provider and STATE roles and responsibilities.
- 7) Will the STATE be offered an assigned support manager and/or account representative as an escalation point for support and account issues? Describe the role(s). Is this a standard or premium offering?
- 8) Describe the support models available, including options for dedicated technical account manager, unlimited named contacts within the STATE, priority incident escalation, and annual account and

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SLA reviews.

- 9) Will the proposed solution provide direct support to parent and/or family users? Describe how the support portal will be set up and support provided for families accessing the Online College and Career Planning Platform.
- 10) Will the proposed solution provide direct support to school-level staff? Are there any restrictions on the number of staff who can contact the CONTRACTOR directly to open support requests?

Pricing and Billing Support

- 1) Explain dependencies the service may have on components expected to be supplied by the STATE.
- 2) Detail terms and conditions that are provided for exiting the proposed solution prior to the end of the Contract. Provide information on the penalties and migration charges that the STATE would incur.
- 3) Describe the true-up processes that would permit the STATE to easily add and subtract users (or school sites) and services in the billing of the service with minimal negotiation.

APPENDIX F

CONTRACT MINIMUM AND SPECIAL CONDITIONS

1. Contract Administrator

For purposes of this Contract, the person named below or the duly authorized representative or successor in office is designated Contract Administrator (CA). The CA may be contacted as follows:

Contract Administrator: Wanelle Kaneshiro
Telephone Number: (808) 784-6190
e-mail Address: wanelle.kaneshiro@k12.hi.us

The CA is responsible for:

- 1.1. the terms, conditions, quantities, specifications, scope of services, other contract terms, and all decisions relating to the Contract;
- 1.2. monitoring the CONTRACTOR's work, documenting that CONTRACTOR maintains the required insurance coverage (if applicable), resolving contract disputes and discrepancies, evaluating the work of the CONTRACTOR, assuring the services or goods are delivered as required in the Contract, and processing payment for services rendered; and
- 1.3. notifying Procurement and Contracts Branch in the event of change in scope of work, change in the performance period, increase or decrease in total compensation, and/or changes in any other contract terms.

Notwithstanding the responsibilities set forth hereinabove, any coordination of services falling outside those articulated above shall remain with the head of the purchasing agency, as set forth in the attached General Conditions (see General Conditions, paragraph 1, entitled "Coordination of Services by the STATE.>").

2. Verification of Employees

In accordance with State rules and regulations, CONTRACTOR shall conduct mandatory criminal background checks at no cost to the STATE, on any employee, agent, subcontractor or volunteer working in close proximity or working directly with students.

CONTRACTOR shall notify the STATE, verbally within twenty-four (24) hours, upon learning of the occurrence of any of the events indicated below:

- 2.1. Any employee, agent, subcontractor or volunteer's license required to perform services under this Contract is or has been suspended, conditioned, revoked, expired, or terminated;
- 2.2. Any employee, agent, subcontractor or volunteer becomes or has been the subject of any disciplinary proceeding or action before any federal or state agency or Board;
- 2.3. Any employee, agent, subcontractor or volunteer has been arrested or is under investigation for assault, sexual assault, child pornography or sex trafficking.
- 2.4. Any employee, agent, subcontractor or volunteer is or has been convicted of a fraud or felony; and
- 2.5. Any claim, judgment or settlement in which the CONTRACTOR or any of its employees, agents, subcontractors or volunteers is or has been named a defendant.

CONTRACTOR shall maintain the background check records, and shall make the records available for review upon request. Upon review of these records, the STATE reserves the right to request additional background information.

3. Exclusion of Specific Workers

The STATE reserves the right to require the CONTRACTOR to remove an employee, agent, subcontractor or volunteer (Worker) from performing work under this Contract. The Contract Administrator shall notify the CONTRACTOR in writing and this exclusion of a specific Worker(s) shall take effect as indicated on the notice. The CONTRACTOR may appeal this decision to the Contract Administrator, in writing within ten (10) working days of receipt of the notice. Removal of the Worker(s) shall remain in effect pending the outcome of the appeal. This provision shall not infringe upon the right of the CONTRACTOR to employ the removed individual, but shall apply to any work requiring interaction with the STATE, its employees or students.

4. Conduct

- 4.1. The CONTRACTOR's employees, agents, subcontractors or volunteers must sign in at the school office when entering a school campus and sign out when leaving a school campus.
- 4.2. The CONTRACTOR's employees, agents, subcontractors or volunteers must comply with and utilize the STATE's visitor management system, in accordance with STATE protocol, when reporting to any school campus to provide services.
- 4.3. In addition, all CONTRACTOR's employees, agents, subcontractors or volunteers must wear a picture identification badge listing agency name, employee name, and position at all times while on school premises.
- 4.4. The CONTRACTOR's employees, agents, subcontractors or volunteers must maintain a professional attitude, work ethic, and appearance.

5. Harm to Students Registry

The purpose of Act 156, Session Laws of Hawaii (SLH) 2024, was to create a registry for all preschools and K-12 educational institutions within the State of Hawaii containing information on school employees, contractors, or volunteers for whom, as a result of an investigation, a final finding has been issued that the individual has inflicted harm on a student, with the goal of preventing those individuals from subsequently gaining employment in any other public or private preschools and K-12 institutions in Hawaii.

The CONTRACTOR acknowledges and agrees to comply with the requirements set forth by Act 156, SLH 2024, and any other rules, regulations and laws, regarding the reporting and investigation of misconduct involving harm or maltreatment of students in educational institutions.

Should the STATE need to conduct an investigation into whether or not a contractor or contractor's employee, agent, subcontractor, or volunteer engaged in acts or omissions that resulted in the infliction of harm to a student, the CONTRACTOR shall ensure the following:

- 5.1. The CONTRACTOR shall inform the CONTRACTOR's employees, agents, subcontractors, or volunteers that an investigation is being conducted pursuant to Act 156, SLH 2024;
- 5.2. The CONTRACTOR, including the CONTRACTOR's employees, agents, subcontractors, or volunteers shall cooperate and assist the STATE should there need to be an investigation;
- 5.3. The CONTRACTOR shall provide the following to the STATE within five (5) business days from the date of the request:
 - 5.3.1. Full legal name and any prior names used, such as maiden name or married name;
 - 5.3.2. Date of birth;
 - 5.3.3. Photograph;
 - 5.3.4. Last known address;
 - 5.3.5. Any and all other STATE contracts that this individual is working on; and
 - 5.3.6. Any and all information and documents requested by the STATE during the course of an investigation.

Should the STATE not receive the full cooperation of the CONTRACTOR, or the CONTRACTOR's employees, agents, subcontractors, or volunteers, the STATE will move forward with and complete the investigation with the information it has available.

Should there be a finding and the CONTRACTOR's employee, agent, subcontractor, or volunteer is deemed appropriate to be included on the Harm to Students Registry, the CONTRACTOR's employee, agent, subcontractor, or volunteer will be given prior written notice of the STATE's decision to include the CONTRACTOR employee's, agent's, subcontractor's, or volunteer's name for this purpose and will be given the opportunity to appeal the decision.

Should the CONTRACTOR's employee, agent, subcontractor, or volunteer either waive the right to appeal or lose the appeal, the STATE shall place the name of the CONTRACTOR's employee, agent, subcontractor, or volunteer on the Harm to Students Registry.

Any person currently or formerly employed by the CONTRACTOR, including subcontractors, agents, and volunteers listed on the Harm to Students Registry may request the CONTRACTOR to submit a certified request to the STATE for removal if new information proves they did not inflict harm on a student. The CONTRACTOR shall defend and indemnify the STATE from any liability resulting from claims related to the inclusion or removal of an employee from the Registry.

The CONTRACTOR shall provide to the STATE the names, dates of birth, addresses, photographs, and personal identifiers of all candidates for employment, including subcontractors, agents, or potential volunteers. If a candidate, subcontractor, agent, or volunteer's name appears on the Harm to Students Registry, the STATE can require removal of the individual from STATE work. Note that, pursuant to Act 156, SLH 2024, an employee, subcontractor, agent, or volunteer should not perform work or duties for the STATE until the CONTRACTOR has obtained clearance from the STATE.

6. Liability Insurance

The CONTRACTOR shall maintain in full force and effect, during the life of this Contract, liability and property damage insurance. This insurance shall protect the CONTRACTOR and the CONTRACTOR's subcontractors, if any, from claims for damages for personal injury, accidental death and property damage which may arise from operations under this Contract, whether such operations be by the CONTRACTOR or by a subcontractor or anyone directly or indirectly employed by either of them. If any subcontractor is involved in the performance of the Contract, the insurance policy or policies shall name the subcontractor as additional insured.

As an alternative to the CONTRACTOR providing insurance to cover operations performed by a subcontractor and naming the subcontractor as additional insured, CONTRACTOR may require subcontractor to provide its own insurance which meets the requirements herein. It is understood that a subcontractor's insurance policy(ies) are in addition to the CONTRACTOR's own policy or policies.

The following minimum insurance coverage(s) and limit(s) shall be provided by the CONTRACTOR, including its subcontractor(s) where appropriate:

<u>Coverage</u>	<u>Limits</u>
General Liability , Commercial (Occurrence Form)	\$2,000,000 aggregate \$1,000,000 combined single limit per occurrence for bodily injury and property damage
Automobile Liability Combined Single Limit	\$1,000,000 per accident
Errors and Omissions Liability:	\$1,000,000 per claim and

	\$2,000,000 per annual aggregate
Cyber Insurance:	\$8,200,000 per claim and \$16,400,000 per annual aggregate
Professional Cyber Liability:	\$1,000,000 per claim and \$2,000,000 per annual aggregate
Technology Errors and Omissions	\$1,000,000 per claim and \$2,000,000 per annual aggregate

General liability and automobile liability policies required by this Contract, including a subcontractor's policy, shall contain the following clauses:

- 1) "It is agreed that any insurance maintained by the State of Hawaii will apply in excess of, and not contribute with, insurance provided by this policy."
- 2) "The State of Hawaii is added as an additional insured as respects to operations performed for the State of Hawaii."

Cyber Insurance

CONTRACTOR shall procure, at its own cost and expense, Privacy and Network Security (Cyber) insurance with minimum limits of \$8,200,000 each claim and in the aggregate, for any security breach, including privacy violations, information theft, damage to or destruction of electronic information, intentional and/or unintentional release of private information, alteration of electronic information, extortion and network security, including any act or omission that compromises either the security, confidentiality or integrity of personal information in CONTRACTOR's care, custody or control, or for which CONTRACTOR is responsible under this Contract, or the physical, technical, administrative or organizational safeguards put in place by CONTRACTOR or its authorized personnel that relate to the protection of the security, confidentiality or integrity of Personal Information. Such coverage shall name the State of Hawaii as an additional insured. The STATE shall review this requirement prior to any extension of services being established.

Professional Cyber Liability

Professional Liability Insurance with a combined single limit of not less than \$1,000,000 each claim and in the aggregate. Such insurance shall cover any and all errors, omissions or negligent acts in the development, design, and delivery of products, services, and licensed programs under this Contract. Such errors and omissions insurance shall include coverage for claims and losses with respect to network risks (such as website development and design, data breaches, unauthorized access and/or use, identification theft, invasion of privacy, damage and/or loss and/or theft of data, degradation, downtime, etc.) and intellectual property infringement, such as copyrights, trademarks, service marks and trade dress. The Professional Liability Insurance retroactive coverage date shall be no later than the effective date of the Contract. CONTRACTOR shall maintain an extended reporting period providing that claims first made and reported to the insurance company within two (2) years after termination of this Agreement will be deemed to have been made during the policy period.

Technology Errors and Omissions

Technology Errors and Omissions Insurance covering a technology wrongful act, including coverage for any of the following in the rendering or failure to render technology services:

1. act, error, omission, neglect, negligent misrepresentation or breach of duty;
2. injury to a person arising out of defamation, including libel, slander, or other defamatory or disparaging statements or materials;
3. infringement of an intellectual property right.

Such coverage shall also cover:

- a. the failure of technology products (including but not limited to computer or telecommunications hardware or software products, components or peripherals or electronic products or components, including software updates, service packs and other maintenance

- releases provided for such products created, designed, distributed, manufactured, or sold to the STATE, or leased or licensed to the STATE) to perform the intended function or serve their intended purpose, or
- b. the failure of technology services (including but not limited to any computer, cloud computing, information technology, telecommunication, electronic services and any related consulting and staffing services, including data processing, data and application hosting, the provision of managed services, software as a service (SaaS), platform as a service (PaaS), infrastructure as a service (IaaS), network as a service (NaaS), computer systems analysis, computer consulting and training, programming, computer systems installation, management, repair, and maintenance, network design and Internet service) or technology products to meet any applicable legal or industry standard concerning quality, safety or fitness for a particular purpose.

The minimum insurance required shall be in full compliance with the Hawaii Insurance Code throughout the entire term of the Contract, including supplemental agreements. Each insurance policy shall be written by 1) an insurance company licensed to do business in the State of Hawaii, or 2) if not licensed by the State of Hawaii, an insurance company which meets §431:8-301, Hawaii Revised Statutes.

Upon execution of the Contract, the CONTRACTOR agrees to deposit with the STATE certificate(s) of insurance necessary to satisfy the STATE that the insurance provisions of this Contract have been complied with and to keep such insurance in effect and the certificate(s) therefore on deposit with the STATE during the entire term of this Contract, including those of its subcontractor(s), where appropriate. Upon request by the STATE, CONTRACTOR shall be responsible for furnishing a copy of the policy(ies).

Failure of the CONTRACTOR to provide and keep in force such insurance shall be regarded as material default under this Contract, entitling the STATE to exercise any or all of the remedies provided herein.

The procuring of such required insurance shall not be construed to limit CONTRACTOR's liability hereunder nor to fulfill the indemnification provisions and requirements of this Contract. Notwithstanding said policy(ies) of insurance, CONTRACTOR shall be obligated for the full and total amount of any damage, injury, or loss caused by the CONTRACTOR, its employees, officers, or agents, in connection with this Contract.

CONTRACTOR shall notify the STATE, via written notice within twenty-four (24) hours should any of the insurance policies evidenced on its Certificate of Insurance form be cancelled, limited in scope, or not renewed upon expiration.

7. Federal Funds

The following serves to supplement provision 18 of the General Conditions, entitled "Federal Funds":

- 7.1. Contracts for more than the simplified acquisition threshold, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by [41 U.S.C. 1908](#), must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.
- 7.2. All contracts in excess of \$10,000 must address termination for cause and for convenience by the non-Federal entity including the manner by which it will be effected and the basis for settlement.
- 7.3. Davis-Bacon Act, as amended ([40 U.S.C. 3141-3148](#)). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act ([40 U.S.C. 3141-3144](#), and [3146-3148](#)) as supplemented by Department of Labor regulations ([29 CFR Part 5](#), "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay

wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act ([40 U.S.C. 3145](#)), as supplemented by Department of Labor regulations ([29 CFR Part 3](#), "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

- 7.4. Contract Work Hours and Safety Standards Act ([40 U.S.C. 3701-3708](#)). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with [40 U.S.C. 3702](#) and [3704](#), as supplemented by Department of Labor regulations ([29 CFR Part 5](#)). Under [40 U.S.C. 3702](#) of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of [40 U.S.C. 3704](#) are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.
- 7.5. Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under [37 CFR § 401.2 \(a\)](#) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of [37 CFR Part 401](#), "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.
- 7.6. Clean Air Act ([42 U.S.C. 7401-7671q.](#)) and the Federal Water Pollution Control Act ([33 U.S.C. 1251-1387](#)), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act ([42 U.S.C. 7401-7671q](#)) and the Federal Water Pollution Control Act as amended ([33 U.S.C. 1251-1387](#)). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).
- 7.7. Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see [2 CFR 180.220](#)) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at [2 CFR 180](#) that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than [Executive Order 12549](#).
- 7.8. Byrd Anti-Lobbying Amendment ([31 U.S.C. 1352](#))—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by [31 U.S.C.](#)

1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

8. Invoicing

The CONTRACTOR shall submit an invoice with each request for payment. Original and one (1) copy of the invoice shall be submitted to:

Hawaii State Department of Education
Office of Curriculum & Instructional Design
Workforce Development Branch
1390 Miller Street, Room 312
Honolulu, Hawaii 96813
Attn: Wanelle Kaneshiro

All invoices shall reference the Contract number and must have the following information identified: invoice number, date of invoice, CONTRACTOR's name and remittance address, service period covered, and total amount due.

If a copy is submitted as the original, such invoice must bear an original signature certifying that the invoice is being submitted as the original.

9. Payment

Section 103-10, HRS, provides that the STATE shall have thirty (30) calendar days after receipt of an accepted invoice or satisfactory delivery of goods or performance of the services, to make payment. For this reason, the STATE may reject any Proposal submitted with a condition requiring payment within a shorter period. Further, the STATE may reject any Proposal submitted with a condition requiring interest payments greater than that allowed by section 103-10, HRS. The STATE will not recognize any requirements established by the Offeror and communicated to the STATE after award, which requires payment within a shorter period or interest payment not in conformance with section 103-10, HRS.

10. Final Payment

10.1. The **final payment** under the Contract shall be for services performed and/or goods delivered during the billing period just prior to the Contract expiration date. In addition to the requirements set forth in the General Conditions, the following shall accompany the final payment invoice:

10.1.1. A tax clearance certificate, not over two months old, must accompany the invoice for final payment. In addition to the tax clearance certificate, the "Certification of Compliance for Final Payment" (DOE Form-22) with an original signature will be required for final payment.

10.1.2. In lieu of the above, the CONTRACTOR may also submit an original CERTIFICATE OF VENDOR COMPLIANCE as issued via the online system, "Hawaii Compliance Express". Details regarding this online application process may be viewed at: <http://vendors.ehawaii.gov/hce/>.

11. Availability of Funds

This Contract is subject to the availability of funds. Pursuant to HRS § 103D-309, except in certain circumstances, no contract entered into by the STATE and the CONTRACTOR shall be binding or of any force unless the Chief Financial Officer (CFO) certifies that there is an available unexpended appropriation or balance of an appropriation over and above all outstanding contracts sufficient to cover the amount required by the Contract.

If the Contract requires performance and/or payment in more than one (1) fiscal year (July 1 to June 30), the CFO may certify only that portion of the total funds allocated to satisfy the STATE's obligations for payments in the current fiscal year. In such event, the STATE will not be liable for the unpaid balance beyond the end of the current fiscal year, and the availability of funds in excess of the amount certified shall be contingent upon future appropriations or special fund revenues. All partially-funded contracts shall be enforceable only to the extent that funds are certified as available. The STATE agrees to notify the CONTRACTOR of such non-allocation at the earliest possible time. The STATE shall not be penalized in the event this provision is exercised. This provision is not meant to permit the STATE to terminate the Contract in order to acquire similar goods or services from a third party.

12. Multi-Term Contract

Funds are available for only the initial fiscal period of the Contract. Contractual obligation of both parties in each fiscal period succeeding the first is subject to the appropriation and availability of funds. Unit price shall be given for each good or service and that unit prices shall be the same throughout the Contract except to the extent price adjustment is allowed. A multi-term contract will be cancelled if funds are not appropriated or otherwise made available to support continuation of performance in any fiscal period succeeding the initial fiscal period of the Contract and CONTRACTOR will be reimbursed the unamortized reasonably incurred, nonrecurring costs; however, this does not affect either party's rights under any termination clause of the Contract. The STATE will notify the CONTRACTOR on a timely basis that the funds are, or are not, available for the continuation of the Contract for each succeeding fiscal period.

13. Subcontracting

Prior to award, no work or services shall be subcontracted or assigned without the prior written approval of the CA. After award, no work or services shall be subcontracted or assigned without the prior written approval of the CA. No subcontract shall under any circumstances relieve the CONTRACTOR of its obligations and liability under its contract with the STATE. All persons engaged in performing the work covered by the contract shall be considered employees of the CONTRACTOR.

14. Contract Staffing Requirements

Personnel, whose names and resumes are submitted in the Proposal, shall not be removed from the Project without prior acceptance of the CA. Substitute or additional personnel shall not be used for the Project until a resume is received by and the CA has accepted the new personnel. The STATE shall have the right, and the CONTRACTOR shall comply with any request, to remove and replace any personnel from all work on the Project effective immediately upon notification by the STATE. Personnel changes that are not accepted by the CA may be grounds for contract termination.

15. Inspection and Procedural Changes; Relief Available to State

All work is subject to inspection, evaluation, and approval by the CA. The STATE may employ all reasonable means to ensure that the work is being performed in compliance with the contract. Should the CA determine that corrections or changes are necessary in order to accomplish the intent or purpose of the contract, the CA may direct the CONTRACTOR to make such changes.

In addition to all rights and remedies available to the STATE provided in this Contract or otherwise provided under law, if the CONTRACTOR is in non-compliance with Contract requirements, the STATE may:

- 15.1. Suspend Payments – Temporarily withhold or disallow all or part of the billing cost and/or payments pending correction of a deficiency or a non-submission of a required deliverable by the CONTRACTOR;
- 15.2. Suspend Referrals – Suspend referrals to the CONTRACTOR should the CONTRACTOR fail to comply with any of the requirements or other term(s) or condition(s) of this Contract and, further, the STATE may maintain the suspension of referrals until such time as the deficiency or non-

compliance is corrected and the CONTRACTOR's corrective actions are determined to be acceptable by the STATE; and

- 15.3. Seek Reimbursement – Seek reimbursement from the CONTRACTOR or withhold future payments for any funds paid to the CONTRACTOR subsequent to a determination that such was unauthorized, fraudulently obtained, or inappropriately billed.
- 15.4. Seek Market Value – In the event the CONTRACTOR fails, refuses or neglects to perform the services in accordance with the requirements of these Special Conditions, the Scope of Services or the General Conditions, the STATE reserves the right to purchase, in the open market, a corresponding quantity of the services specified herein and to deduct from any monies due or that may thereafter become due to the CONTRACTOR, the difference between the price named in the Contract and the actual cost to the STATE. In case any money due the CONTRACTOR is insufficient for said purpose, the CONTRACTOR shall pay the difference upon demand from the STATE. The STATE may also utilize all other remedies provided by law.

16. Confidentiality Obligations

The following serves to supplement provision 24 of the General Conditions, entitled "Confidentiality of Material" and provision 42, entitled "Confidentiality of Personal Information":

- 16.1. Obligations Confidential Information: Infrastructure. The CONTRACTOR must agree to keep confidential and not disclose any information relating to the State's information processing infrastructure. This includes but is not limited to, all data, computer hardware, computer software, network designs, network diagrams, firewalls and other security infrastructure, and Internet protocol (IP) addresses.
- 16.2. General Confidentiality Obligations. While performing under this Contract, the CONTRACTOR may receive, be exposed to or acquire confidential information. Such information may include names, addresses, telephone numbers, birthdates, social security numbers, medical information, and other educational, student, or personal employment information. The information may be in written or oral form, fixed in hard copy or contained in a computer database or computer readable form. Hereinafter, such language shall be collectively referred to as "Confidential Information."

The CONTRACTOR, including its employees, agents, representatives, and assigns shall abide by the following with regards to Confidential Information: (i) They shall not disclose to any unauthorized party any Confidential Information, except as specifically permitted by the STATE and subject to the STATE's limitations on confidentiality of information and relevant legal requirements of the State to include, but not limited to the Family Educational Rights and Privacy Act (FERPA). Permission will be granted through a formal written agreement concerning the disclosure of personally identifiable information (PII) from student education records, signed by the STATE and the CONTRACTOR, and must be provided as an attachment to this Contract; (ii) They shall only permit access to Confidential Information to employees, agents, representatives, and assigns having a specific need to know in connection with performance under this Contract; and (iii) They shall advise each of their employees, agents, representatives, and assigns of their obligations to keep such Confidential Information confidential in compliance with all relevant state and federal laws.

CONTRACTOR, its employees, agents, representatives, or assigns shall ensure the security of the Confidential Information. The CONTRACTOR shall provide the STATE with a list of individuals (by name and position) who are authorized to handle the Confidential Information (hereinafter referred to as "Authorized Handlers"). Authorized Handlers shall ensure the security of the Confidential Information. Only Authorized Handlers shall have access to the Confidential Information, which will be kept on password protected computers with the hard copy documents kept in a locked file cabinet. CONTRACTOR shall ensure that procedures exist to prohibit access to the Confidential Information by anyone other than an Authorized Handler.

CONTRACTOR will be responsible for safeguarding the confidentiality of all Confidential Information it receives from the STATE and shall safeguard and protect such documents from unauthorized use, handling, or viewing. CONTRACTOR shall be liable to the STATE and to any person whose records the CONTRACTOR receives custody of under this Contract for records protection for any unpermitted release, viewing, or loss of such records. CONTRACTOR shall assume liability responsibility for records protection and for the inappropriate or unlawful release of Confidential Information. CONTRACTOR shall return all documents containing Confidential Information upon completion of the services CONTRACTOR is contracted to provide under this Contract.

16.2.1. Prior Written Approval: CONTRACTOR may not i) share, ii) publish, or iii) distribute Confidential Information or any other data received under this Contract without the prior written approval of the STATE.

16.2.2. In the event of termination of this Contract, CONTRACTOR shall return to STATE all Confidential Information, including student information, received under this Contract and further agrees to destroy any and all copies of, or references to, any Confidential Information, including student information, shared by STATE as a result of this Contract. CONTRACTOR shall certify in writing that all such copies have been destroyed or returned to the STATE.

17. Records Retention

The following serves to supplement provision 31 of the General Conditions, entitled "Records Retention":

Should the CONTRACTOR be aware of or be made aware of any dispute, disagreement, or request relating to the files, books, or records prior to their destruction, the CONTRACTOR shall retain the files, books, and records until said dispute, disagreement, or request has been fully resolved, including any potential lawsuits or appeals. Said files, books, and records may thereafter be destroyed upon obtaining the agreement of the STATE.

18. Approvals

Any agreement arising out of this RFP may be subject to the approval of the Department of the Attorney General as to form, and if applicable, is subject to all further approvals, including the approval of the Governor, required by statute, regulation, rule, order, or other directive.

APPENDIX G

STATE OF HAWAII'S GENERAL CONDITIONS

The State of Hawaii's General Conditions are contained in "AG-008 103D GENERAL CONDITIONS" and is attached.

GENERAL CONDITIONS

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GENERAL CONDITIONS

1. Coordination of Services by the STATE. The head of the purchasing agency (“HOPA”) (which term includes the designee of the HOPA) shall coordinate the services to be provided by the CONTRACTOR in order to complete the performance required in the Contract. The CONTRACTOR shall maintain communications with HOPA at all stages of the CONTRACTOR'S work, and submit to HOPA for resolution any questions which may arise as to the performance of this Contract. "Purchasing agency" as used in these General Conditions means and includes any governmental body which is authorized under chapter 103D, HRS, or its implementing rules and procedures, or by way of delegation, to enter into contracts for the procurement of goods or services or both.
2. Relationship of Parties: Independent Contractor Status and Responsibilities, Including Tax Responsibilities.
 - a. In the performance of services required under this Contract, the CONTRACTOR is an "independent contractor," with the authority and responsibility to control and direct the performance and details of the work and services required under this Contract; however, the STATE shall have a general right to inspect work in progress to determine whether, in the STATE'S opinion, the services are being performed by the CONTRACTOR in compliance with this Contract. Unless otherwise provided by special condition, it is understood that the STATE does not agree to use the CONTRACTOR exclusively, and that the CONTRACTOR is free to contract to provide services to other individuals or entities while under contract with the STATE.
 - b. The CONTRACTOR and the CONTRACTOR'S employees and agents are not by reason of this Contract, agents or employees of the State for any purpose, and the CONTRACTOR and the CONTRACTOR'S employees and agents shall not be entitled to claim or receive from the State any vacation, sick leave, retirement, workers' compensation, unemployment insurance, or other benefits provided to state employees.
 - c. The CONTRACTOR shall be responsible for the accuracy, completeness, and adequacy of the CONTRACTOR'S performance under this Contract. Furthermore, the CONTRACTOR intentionally, voluntarily, and knowingly assumes the sole and entire liability to the CONTRACTOR'S employees and agents, and to any individual not a party to this Contract, for all loss, damage, or injury caused by the CONTRACTOR, or the CONTRACTOR'S employees or agents in the course of their employment.
 - d. The CONTRACTOR shall be responsible for payment of all applicable federal, state, and county taxes and fees which may become due and owing by the CONTRACTOR by reason of this Contract, including but not limited to (i) income taxes, (ii) employment related fees, assessments, and taxes, and (iii) general excise taxes. The CONTRACTOR also is responsible for obtaining all licenses, permits, and certificates that may be required in order to perform this Contract.
 - e. The CONTRACTOR shall obtain a general excise tax license from the Department of Taxation, State of Hawaii, in accordance with section 237-9, HRS, and shall comply with all requirements thereof. The CONTRACTOR shall obtain a tax clearance certificate from the Director of Taxation, State of Hawaii, and the Internal Revenue Service, U.S. Department of the Treasury, showing that all delinquent taxes, if any, levied or accrued under state law and the Internal Revenue Code of 1986, as amended, against the CONTRACTOR have been paid and submit the same to the STATE prior to commencing any performance under this Contract. The CONTRACTOR shall also be solely responsible for meeting all requirements necessary to obtain the tax clearance certificate required for final payment under sections 103-53 and 103D-328, HRS, and paragraph 17 of these General Conditions.
 - f. The CONTRACTOR is responsible for securing all employee-related insurance coverage for the CONTRACTOR and the CONTRACTOR'S employees and agents that is or may be required by law, and for payment of all premiums, costs, and other liabilities associated with securing the insurance coverage.

- g. The CONTRACTOR shall obtain a certificate of compliance issued by the Department of Labor and Industrial Relations, State of Hawaii, in accordance with section 103D-310, HRS, and section 3-122-112, HAR, that is current within six months of the date of issuance.
- h. The CONTRACTOR shall obtain a certificate of good standing issued by the Department of Commerce and Consumer Affairs, State of Hawaii, in accordance with section 103D-310, HRS, and section 3-122-112, HAR, that is current within six months of the date of issuance.
- i. In lieu of the above certificates from the Department of Taxation, Labor and Industrial Relations, and Commerce and Consumer Affairs, the CONTRACTOR may submit proof of compliance through the State Procurement Office's designated certification process.

3. Personnel Requirements.

- a. The CONTRACTOR shall secure, at the CONTRACTOR'S own expense, all personnel required to perform this Contract.
- b. The CONTRACTOR shall ensure that the CONTRACTOR'S employees or agents are experienced and fully qualified to engage in the activities and perform the services required under this Contract, and that all applicable licensing and operating requirements imposed or required under federal, state, or county law, and all applicable accreditation and other standards of quality generally accepted in the field of the activities of such employees and agents are complied with and satisfied.

4. Nondiscrimination. No person performing work under this Contract, including any subcontractor, employee, or agent of the CONTRACTOR, shall engage in any discrimination that is prohibited by any applicable federal, state, or county law.

5. Conflicts of Interest. The CONTRACTOR represents that neither the CONTRACTOR, nor any employee or agent of the CONTRACTOR, presently has any interest, and promises that no such interest, direct or indirect, shall be acquired, that would or might conflict in any manner or degree with the CONTRACTOR'S performance under this Contract.

6. Subcontracts and Assignments. The CONTRACTOR shall not assign or subcontract any of the CONTRACTOR'S duties, obligations, or interests under this Contract and no such assignment or subcontract shall be effective unless (i) the CONTRACTOR obtains the prior written consent of the STATE, and (ii) the CONTRACTOR'S assignee or subcontractor submits to the STATE a tax clearance certificate from the Director of Taxation, State of Hawaii, and the Internal Revenue Service, U.S. Department of Treasury, showing that all delinquent taxes, if any, levied or accrued under state law and the Internal Revenue Code of 1986, as amended, against the CONTRACTOR'S assignee or subcontractor have been paid. Additionally, no assignment by the CONTRACTOR of the CONTRACTOR'S right to compensation under this Contract shall be effective unless and until the assignment is approved by the Comptroller of the State of Hawaii, as provided in section 40-58, HRS.

a. Recognition of a successor in interest. When in the best interest of the State, a successor in interest may be recognized in an assignment contract in which the STATE, the CONTRACTOR and the assignee or transferee (hereinafter referred to as the "Assignee") agree that:

- (1) The Assignee assumes all of the CONTRACTOR'S obligations;
- (2) The CONTRACTOR remains liable for all obligations under this Contract but waives all rights under this Contract as against the STATE; and
- (3) The CONTRACTOR shall continue to furnish, and the Assignee shall also furnish, all required bonds.

b. Change of name. When the CONTRACTOR asks to change the name in which it holds this Contract with the STATE, the procurement officer of the purchasing agency (hereinafter referred to as the "Agency procurement officer") shall, upon receipt of a document acceptable or satisfactory to the

Agency procurement officer indicating such change of name (for example, an amendment to the CONTRACTOR'S articles of incorporation), enter into an amendment to this Contract with the CONTRACTOR to effect such a change of name. The amendment to this Contract changing the CONTRACTOR'S name shall specifically indicate that no other terms and conditions of this Contract are thereby changed.

- c. Reports. All assignment contracts and amendments to this Contract effecting changes of the CONTRACTOR'S name or novations hereunder shall be reported to the chief procurement officer (CPO) as defined in section 103D-203(a), HRS, within thirty days of the date that the assignment contract or amendment becomes effective.
 - d. Actions affecting more than one purchasing agency. Notwithstanding the provisions of subparagraphs 6a through 6c herein, when the CONTRACTOR holds contracts with more than one purchasing agency of the State, the assignment contracts and the novation and change of name amendments herein authorized shall be processed only through the CPO's office.
7. Indemnification and Defense. The CONTRACTOR shall defend, indemnify, and hold harmless the State of Hawaii, the contracting agency, and their officers, employees, and agents from and against all liability, loss, damage, cost, and expense, including all attorneys' fees, and all claims, suits, and demands therefore, arising out of or resulting from the acts or omissions of the CONTRACTOR or the CONTRACTOR'S employees, officers, agents, or subcontractors under this Contract. The provisions of this paragraph shall remain in full force and effect notwithstanding the expiration or early termination of this Contract.
 8. Cost of Litigation. In case the STATE shall, without any fault on its part, be made a party to any litigation commenced by or against the CONTRACTOR in connection with this Contract, the CONTRACTOR shall pay all costs and expenses incurred by or imposed on the STATE, including attorneys' fees.
 9. Liquidated Damages. When the CONTRACTOR is given notice of delay or nonperformance as specified in paragraph 13 (Termination for Default) and fails to cure in the time specified, it is agreed the CONTRACTOR shall pay to the STATE the amount, if any, set forth in this Contract per calendar day from the date set for cure until either (i) the STATE reasonably obtains similar goods or services, or both, if the CONTRACTOR is terminated for default, or (ii) until the CONTRACTOR provides the goods or services, or both, if the CONTRACTOR is not terminated for default. To the extent that the CONTRACTOR'S delay or nonperformance is excused under paragraph 13d (Excuse for Nonperformance or Delay Performance), liquidated damages shall not be assessable against the CONTRACTOR. The CONTRACTOR remains liable for damages caused other than by delay.
 10. STATE'S Right of Offset. The STATE may offset against any monies or other obligations the STATE owes to the CONTRACTOR under this Contract, any amounts owed to the State of Hawaii by the CONTRACTOR under this Contract or any other contracts, or pursuant to any law or other obligation owed to the State of Hawaii by the CONTRACTOR, including, without limitation, the payment of any taxes or levies of any kind or nature. The STATE will notify the CONTRACTOR in writing of any offset and the nature of such offset. For purposes of this paragraph, amounts owed to the State of Hawaii shall not include debts or obligations which have been liquidated, agreed to by the CONTRACTOR, and are covered by an installment payment or other settlement plan approved by the State of Hawaii, provided, however, that the CONTRACTOR shall be entitled to such exclusion only to the extent that the CONTRACTOR is current with, and not delinquent on, any payments or obligations owed to the State of Hawaii under such payment or other settlement plan.
 11. Disputes. Disputes shall be resolved in accordance with section 103D-703, HRS, and chapter 3-126, Hawaii Administrative Rules ("HAR"), as the same may be amended from time to time.
 12. Suspension of Contract. The STATE reserves the right at any time and for any reason to suspend this Contract for any reasonable period, upon written notice to the CONTRACTOR in accordance with the provisions herein.
 - a. Order to stop performance. The Agency procurement officer may, by written order to the CONTRACTOR, at any time, and without notice to any surety, require the CONTRACTOR to stop all or any part of the performance called for by this Contract. This order shall be for a specified

period not exceeding sixty (60) days after the order is delivered to the CONTRACTOR, unless the parties agree to any further period. Any such order shall be identified specifically as a stop performance order issued pursuant to this section. Stop performance orders shall include, as appropriate: (1) A clear description of the work to be suspended; (2) Instructions as to the issuance of further orders by the CONTRACTOR for material or services; (3) Guidance as to action to be taken on subcontracts; and (4) Other instructions and suggestions to the CONTRACTOR for minimizing costs. Upon receipt of such an order, the CONTRACTOR shall forthwith comply with its terms and suspend all performance under this Contract at the time stated, provided, however, the CONTRACTOR shall take all reasonable steps to minimize the occurrence of costs allocable to the performance covered by the order during the period of performance stoppage. Before the stop performance order expires, or within any further period to which the parties shall have agreed, the Agency procurement officer shall either:

- (1) Cancel the stop performance order; or
- (2) Terminate the performance covered by such order as provided in the termination for default provision or the termination for convenience provision of this Contract.

b. Cancellation or expiration of the order. If a stop performance order issued under this section is cancelled at any time during the period specified in the order, or if the period of the order or any extension thereof expires, the CONTRACTOR shall have the right to resume performance. An appropriate adjustment shall be made in the delivery schedule or contract price, or both, and the Contract shall be modified in writing accordingly, if:

- (1) The stop performance order results in an increase in the time required for, or in the CONTRACTOR'S cost properly allocable to, the performance of any part of this Contract; and
- (2) The CONTRACTOR asserts a claim for such an adjustment within thirty (30) days after the end of the period of performance stoppage; provided that, if the Agency procurement officer decides that the facts justify such action, any such claim asserted may be received and acted upon at any time prior to final payment under this Contract.

c. Termination of stopped performance. If a stop performance order is not cancelled and the performance covered by such order is terminated for default or convenience, the reasonable costs resulting from the stop performance order shall be allowable by adjustment or otherwise.

d. Adjustment of price. Any adjustment in contract price made pursuant to this paragraph shall be determined in accordance with the price adjustment provision of this Contract.

13. Termination for Default.

a. Default. If the CONTRACTOR refuses or fails to perform any of the provisions of this Contract with such diligence as will ensure its completion within the time specified in this Contract, or any extension thereof, otherwise fails to timely satisfy the Contract provisions, or commits any other substantial breach of this Contract, the Agency procurement officer may notify the CONTRACTOR in writing of the delay or non-performance and if not cured in ten (10) days or any longer time specified in writing by the Agency procurement officer, such officer may terminate the CONTRACTOR'S right to proceed with the Contract or such part of the Contract as to which there has been delay or a failure to properly perform. In the event of termination in whole or in part, the Agency procurement officer may procure similar goods or services in a manner and upon the terms deemed appropriate by the Agency procurement officer. The CONTRACTOR shall continue performance of the Contract to the extent it is not terminated and shall be liable for excess costs incurred in procuring similar goods or services.

b. CONTRACTOR'S duties. Notwithstanding termination of the Contract and subject to any directions from the Agency procurement officer, the CONTRACTOR shall take timely, reasonable, and

necessary action to protect and preserve property in the possession of the CONTRACTOR in which the STATE has an interest.

- c. Compensation. Payment for completed goods and services delivered and accepted by the STATE shall be at the price set forth in the Contract. Payment for the protection and preservation of property shall be in an amount agreed upon by the CONTRACTOR and the Agency procurement officer. If the parties fail to agree, the Agency procurement officer shall set an amount subject to the CONTRACTOR'S rights under chapter 3-126, HAR. The STATE may withhold from amounts due the CONTRACTOR such sums as the Agency procurement officer deems to be necessary to protect the STATE against loss because of outstanding liens or claims and to reimburse the STATE for the excess costs expected to be incurred by the STATE in procuring similar goods and services.
- d. Excuse for nonperformance or delayed performance. The CONTRACTOR shall not be in default by reason of any failure in performance of this Contract in accordance with its terms, including any failure by the CONTRACTOR to make progress in the prosecution of the performance hereunder which endangers such performance, if the CONTRACTOR has notified the Agency procurement officer within fifteen (15) days after the cause of the delay and the failure arises out of causes such as: acts of God; acts of a public enemy; acts of the State and any other governmental body in its sovereign or contractual capacity; fires; floods; epidemics; quarantine restrictions; strikes or other labor disputes; freight embargoes; or unusually severe weather. If the failure to perform is caused by the failure of a subcontractor to perform or to make progress, and if such failure arises out of causes similar to those set forth above, the CONTRACTOR shall not be deemed to be in default, unless the goods and services to be furnished by the subcontractor were reasonably obtainable from other sources in sufficient time to permit the CONTRACTOR to meet the requirements of the Contract. Upon request of the CONTRACTOR, the Agency procurement officer shall ascertain the facts and extent of such failure, and, if such officer determines that any failure to perform was occasioned by any one or more of the excusable causes, and that, but for the excusable cause, the CONTRACTOR'S progress and performance would have met the terms of the Contract, the delivery schedule shall be revised accordingly, subject to the rights of the STATE under this Contract. As used in this paragraph, the term "subcontractor" means subcontractor at any tier.
- e. Erroneous termination for default. If, after notice of termination of the CONTRACTOR'S right to proceed under this paragraph, it is determined for any reason that the CONTRACTOR was not in default under this paragraph, or that the delay was excusable under the provisions of subparagraph 13d, "Excuse for nonperformance or delayed performance," the rights and obligations of the parties shall be the same as if the notice of termination had been issued pursuant to paragraph 14.
- f. Additional rights and remedies. The rights and remedies provided in this paragraph are in addition to any other rights and remedies provided by law or under this Contract.

14. Termination for Convenience.

- a. Termination. The Agency procurement officer may, when the interests of the STATE so require, terminate this Contract in whole or in part, for the convenience of the STATE. The Agency procurement officer shall give written notice of the termination to the CONTRACTOR specifying the part of the Contract terminated and when termination becomes effective.
- b. CONTRACTOR'S obligations. The CONTRACTOR shall incur no further obligations in connection with the terminated performance and on the date(s) set in the notice of termination the CONTRACTOR will stop performance to the extent specified. The CONTRACTOR shall also terminate outstanding orders and subcontracts as they relate to the terminated performance. The CONTRACTOR shall settle the liabilities and claims arising out of the termination of subcontracts and orders connected with the terminated performance subject to the STATE'S approval. The Agency procurement officer may direct the CONTRACTOR to assign the CONTRACTOR'S right, title, and interest under terminated orders or subcontracts to the STATE. The CONTRACTOR must still complete the performance not terminated by the notice of termination and may incur obligations as necessary to do so.

- c. Right to goods and work product. The Agency procurement officer may require the CONTRACTOR to transfer title and deliver to the STATE in the manner and to the extent directed by the Agency procurement officer:

- (1) Any completed goods or work product; and
- (2) The partially completed goods and materials, parts, tools, dies, jigs, fixtures, plans, drawings, information, and contract rights (hereinafter called "manufacturing material") as the CONTRACTOR has specifically produced or specially acquired for the performance of the terminated part of this Contract.

The CONTRACTOR shall, upon direction of the Agency procurement officer, protect and preserve property in the possession of the CONTRACTOR in which the STATE has an interest. If the Agency procurement officer does not exercise this right, the CONTRACTOR shall use best efforts to sell such goods and manufacturing materials. Use of this paragraph in no way implies that the STATE has breached the Contract by exercise of the termination for convenience provision.

- d. Compensation.

- (1) The CONTRACTOR shall submit a termination claim specifying the amounts due because of the termination for convenience together with the cost or pricing data, submitted to the extent required by chapter 3-122, HAR, bearing on such claim. If the CONTRACTOR fails to file a termination claim within one year from the effective date of termination, the Agency procurement officer may pay the CONTRACTOR, if at all, an amount set in accordance with subparagraph 14d(3) below.
- (2) The Agency procurement officer and the CONTRACTOR may agree to a settlement provided the CONTRACTOR has filed a termination claim supported by cost or pricing data submitted as required and that the settlement does not exceed the total Contract price plus settlement costs reduced by payments previously made by the STATE, the proceeds of any sales of goods and manufacturing materials under subparagraph 14c, and the Contract price of the performance not terminated.
- (3) Absent complete agreement under subparagraph 14d(2) the Agency procurement officer shall pay the CONTRACTOR the following amounts, provided payments agreed to under subparagraph 14d(2) shall not duplicate payments under this subparagraph for the following:
 - (A) Contract prices for goods or services accepted under the Contract;
 - (B) Costs incurred in preparing to perform and performing the terminated portion of the performance plus a fair and reasonable profit on such portion of the performance, such profit shall not include anticipatory profit or consequential damages, less amounts paid or to be paid for accepted goods or services; provided, however, that if it appears that the CONTRACTOR would have sustained a loss if the entire Contract would have been completed, no profit shall be allowed or included and the amount of compensation shall be reduced to reflect the anticipated rate of loss;
 - (C) Costs of settling and paying claims arising out of the termination of subcontracts or orders pursuant to subparagraph 14b. These costs must not include costs paid in accordance with subparagraph 14d(3)(B);
 - (D) The reasonable settlement costs of the CONTRACTOR, including accounting, legal, clerical, and other expenses reasonably necessary for the preparation of settlement claims and supporting data with respect to the terminated portion of the Contract and for the termination of subcontracts thereunder, together with reasonable storage, transportation, and other costs incurred in connection with the protection or disposition of property allocable to the terminated portion of this Contract. The total sum to be paid the CONTRACTOR under this subparagraph shall not exceed the

total Contract price plus the reasonable settlement costs of the CONTRACTOR reduced by the amount of payments otherwise made, the proceeds of any sales of supplies and manufacturing materials under subparagraph 14d(2), and the contract price of performance not terminated.

- (4) Costs claimed, agreed to, or established under subparagraphs 14d(2) and 14d(3) shall be in accordance with Chapter 3-123 (Cost Principles) of the Procurement Rules.

15. Claims Based on the Agency Procurement Officer's Actions or Omissions.

a. Changes in scope. If any action or omission on the part of the Agency procurement officer (which term includes the designee of such officer for purposes of this paragraph 15) requiring performance changes within the scope of the Contract constitutes the basis for a claim by the CONTRACTOR for additional compensation, damages, or an extension of time for completion, the CONTRACTOR shall continue with performance of the Contract in compliance with the directions or orders of such officials, but by so doing, the CONTRACTOR shall not be deemed to have prejudiced any claim for additional compensation, damages, or an extension of time for completion; provided:

- (1) Written notice required. The CONTRACTOR shall give written notice to the Agency procurement officer:

- (A) Prior to the commencement of the performance involved, if at that time the CONTRACTOR knows of the occurrence of such action or omission;

- (B) Within thirty (30) days after the CONTRACTOR knows of the occurrence of such action or omission, if the CONTRACTOR did not have such knowledge prior to the commencement of the performance; or

- (C) Within such further time as may be allowed by the Agency procurement officer in writing.

- (2) Notice content. This notice shall state that the CONTRACTOR regards the act or omission as a reason which may entitle the CONTRACTOR to additional compensation, damages, or an extension of time. The Agency procurement officer, upon receipt of such notice, may rescind such action, remedy such omission, or take such other steps as may be deemed advisable in the discretion of the Agency procurement officer;

- (3) Basis must be explained. The notice required by subparagraph 15a(1) describes as clearly as practicable at the time the reasons why the CONTRACTOR believes that additional compensation, damages, or an extension of time may be remedies to which the CONTRACTOR is entitled; and

- (4) Claim must be justified. The CONTRACTOR must maintain and, upon request, make available to the Agency procurement officer within a reasonable time, detailed records to the extent practicable, and other documentation and evidence satisfactory to the STATE, justifying the claimed additional costs or an extension of time in connection with such changes.

b. CONTRACTOR not excused. Nothing herein contained, however, shall excuse the CONTRACTOR from compliance with any rules or laws precluding any state officers and CONTRACTOR from acting in collusion or bad faith in issuing or performing change orders which are clearly not within the scope of the Contract.

c. Price adjustment. Any adjustment in the price made pursuant to this paragraph shall be determined in accordance with the price adjustment provision of this Contract.

16. Costs and Expenses. Any reimbursement due the CONTRACTOR for per diem and transportation expenses under this Contract shall be subject to chapter 3-123 (Cost Principles), HAR, and the following guidelines:

- a. Reimbursement for air transportation shall be for actual cost or coach class air fare, whichever is less.
- b. Reimbursement for ground transportation costs shall not exceed the actual cost of renting an intermediate-sized vehicle.
- c. Unless prior written approval of the HOPA is obtained, reimbursement for subsistence allowance (i.e., hotel and meals, etc.) shall not exceed the applicable daily authorized rates for inter-island or out-of-state travel that are set forth in the current Governor's Executive Order authorizing adjustments in salaries and benefits for state officers and employees in the executive branch who are excluded from collective bargaining coverage.

17. Payment Procedures; Final Payment; Tax Clearance.

- a. Original invoices required. All payments under this Contract shall be made only upon submission by the CONTRACTOR of original invoices specifying the amount due and certifying that services requested under the Contract have been performed by the CONTRACTOR according to the Contract.
- b. Subject to available funds. Such payments are subject to availability of funds and allotment by the Director of Finance in accordance with chapter 37, HRS. Further, all payments shall be made in accordance with and subject to chapter 40, HRS.
- c. Prompt payment.
 - (1) Any money, other than retainage, paid to the CONTRACTOR shall be disbursed to subcontractors within ten (10) days after receipt of the money in accordance with the terms of the subcontract; provided that the subcontractor has met all the terms and conditions of the subcontract and there are no bona fide disputes; and
 - (2) Upon final payment to the CONTRACTOR, full payment to the subcontractor, including retainage, shall be made within ten (10) days after receipt of the money; provided that there are no bona fide disputes over the subcontractor's performance under the subcontract.
- d. Final payment. Final payment under this Contract shall be subject to sections 103-53 and 103D-328, HRS, which require a tax clearance from the Director of Taxation, State of Hawaii, and the Internal Revenue Service, U.S. Department of Treasury, showing that all delinquent taxes, if any, levied or accrued under state law and the Internal Revenue Code of 1986, as amended, against the CONTRACTOR have been paid. Further, in accordance with section 3-122-112, HAR, CONTRACTOR shall provide a certificate affirming that the CONTRACTOR has remained in compliance with all applicable laws as required by this section.

18. Federal Funds. If this Contract is payable in whole or in part from federal funds, CONTRACTOR agrees that, as to the portion of the compensation under this Contract to be payable from federal funds, the CONTRACTOR shall be paid only from such funds received from the federal government, and shall not be paid from any other funds. Failure of the STATE to receive anticipated federal funds shall not be considered a breach by the STATE or an excuse for nonperformance by the CONTRACTOR.

19. Modifications of Contract.

- a. In writing. Any modification, alteration, amendment, change, or extension of any term, provision, or condition of this Contract permitted by this Contract shall be made by written amendment to this Contract, signed by the CONTRACTOR and the STATE, provided that change orders shall be made in accordance with paragraph 20 herein.
- b. No oral modification. No oral modification, alteration, amendment, change, or extension of any term, provision, or condition of this Contract shall be permitted.

- c. Agency procurement officer. By written order, at any time, and without notice to any surety, the Agency procurement officer may unilaterally order of the CONTRACTOR:
 - (A) Changes in the work within the scope of the Contract; and
 - (B) Changes in the time of performance of the Contract that do not alter the scope of the Contract work.
 - d. Adjustments of price or time for performance. If any modification increases or decreases the CONTRACTOR'S cost of, or the time required for, performance of any part of the work under this Contract, an adjustment shall be made and this Contract modified in writing accordingly. Any adjustment in contract price made pursuant to this clause shall be determined, where applicable, in accordance with the price adjustment clause of this Contract or as negotiated.
 - e. Claim barred after final payment. No claim by the CONTRACTOR for an adjustment hereunder shall be allowed if written modification of the Contract is not made prior to final payment under this Contract.
 - f. Claims not barred. In the absence of a written contract modification, nothing in this clause shall be deemed to restrict the CONTRACTOR'S right to pursue a claim under this Contract or for a breach of contract.
 - g. Head of the purchasing agency approval. If this is a professional services contract awarded pursuant to section 103D-303 or 103D-304, HRS, any modification, alteration, amendment, change, or extension of any term, provision, or condition of this Contract which increases the amount payable to the CONTRACTOR by at least \$25,000.00 and ten per cent (10%) or more of the initial contract price, must receive the prior approval of the head of the purchasing agency.
 - h. Tax clearance. The STATE may, at its discretion, require the CONTRACTOR to submit to the STATE, prior to the STATE'S approval of any modification, alteration, amendment, change, or extension of any term, provision, or condition of this Contract, a tax clearance from the Director of Taxation, State of Hawaii, and the Internal Revenue Service, U.S. Department of Treasury, showing that all delinquent taxes, if any, levied or accrued under state law and the Internal Revenue Code of 1986, as amended, against the CONTRACTOR have been paid.
 - i. Sole source contracts. Amendments to sole source contracts that would change the original scope of the Contract may only be made with the approval of the CPO. Annual renewal of a sole source contract for services should not be submitted as an amendment.
20. Change Order. The Agency procurement officer may, by a written order signed only by the STATE, at any time, and without notice to any surety, and subject to all appropriate adjustments, make changes within the general scope of this Contract in any one or more of the following:
- (1) Drawings, designs, or specifications, if the goods or services to be furnished are to be specially provided to the STATE in accordance therewith;
 - (2) Method of delivery; or
 - (3) Place of delivery.
- a. Adjustments of price or time for performance. If any change order increases or decreases the CONTRACTOR'S cost of, or the time required for, performance of any part of the work under this Contract, whether or not changed by the order, an adjustment shall be made and the Contract modified in writing accordingly. Any adjustment in the Contract price made pursuant to this provision shall be determined in accordance with the price adjustment provision of this Contract. Failure of the parties to agree to an adjustment shall not excuse the CONTRACTOR from proceeding with the Contract as changed, provided that the Agency procurement officer promptly and duly makes the provisional adjustments in payment or time for performance as may be reasonable. By

proceeding with the work, the CONTRACTOR shall not be deemed to have prejudiced any claim for additional compensation, or any extension of time for completion.

- b. Time period for claim. Within ten (10) days after receipt of a written change order under subparagraph 20a, unless the period is extended by the Agency procurement officer in writing, the CONTRACTOR shall respond with a claim for an adjustment. The requirement for a timely written response by CONTRACTOR cannot be waived and shall be a condition precedent to the assertion of a claim.
- c. Claim barred after final payment. No claim by the CONTRACTOR for an adjustment hereunder shall be allowed if a written response is not given prior to final payment under this Contract.
- d. Other claims not barred. In the absence of a change order, nothing in this paragraph 20 shall be deemed to restrict the CONTRACTOR'S right to pursue a claim under the Contract or for breach of contract.

21. Price Adjustment.

- a. Price adjustment. Any adjustment in the contract price pursuant to a provision in this Contract shall be made in one or more of the following ways:
 - (1) By agreement on a fixed price adjustment before commencement of the pertinent performance or as soon thereafter as practicable;
 - (2) By unit prices specified in the Contract or subsequently agreed upon;
 - (3) By the costs attributable to the event or situation covered by the provision, plus appropriate profit or fee, all as specified in the Contract or subsequently agreed upon;
 - (4) In such other manner as the parties may mutually agree; or
 - (5) In the absence of agreement between the parties, by a unilateral determination by the Agency procurement officer of the costs attributable to the event or situation covered by the provision, plus appropriate profit or fee, all as computed by the Agency procurement officer in accordance with generally accepted accounting principles and applicable sections of chapters 3-123 and 3-126, HAR.
- b. Submission of cost or pricing data. The CONTRACTOR shall provide cost or pricing data for any price adjustments subject to the provisions of chapter 3-122, HAR.

22. Variation in Quantity for Definite Quantity Contracts. Upon the agreement of the STATE and the CONTRACTOR, the quantity of goods or services, or both, if a definite quantity is specified in this Contract, may be increased by a maximum of ten per cent (10%); provided the unit prices will remain the same except for any price adjustments otherwise applicable; and the Agency procurement officer makes a written determination that such an increase will either be more economical than awarding another contract or that it would not be practical to award another contract.

23. Changes in Cost-Reimbursement Contract. If this Contract is a cost-reimbursement contract, the following provisions shall apply:

- a. The Agency procurement officer may at any time by written order, and without notice to the sureties, if any, make changes within the general scope of the Contract in any one or more of the following:
 - (1) Description of performance (Attachment 1);
 - (2) Time of performance (i.e., hours of the day, days of the week, etc.);
 - (3) Place of performance of services;

- (4) Drawings, designs, or specifications when the supplies to be furnished are to be specially manufactured for the STATE in accordance with the drawings, designs, or specifications;
 - (5) Method of shipment or packing of supplies; or
 - (6) Place of delivery.
 - b. If any change causes an increase or decrease in the estimated cost of, or the time required for performance of, any part of the performance under this Contract, whether or not changed by the order, or otherwise affects any other terms and conditions of this Contract, the Agency procurement officer shall make an equitable adjustment in the (1) estimated cost, delivery or completion schedule, or both; (2) amount of any fixed fee; and (3) other affected terms and shall modify the Contract accordingly.
 - c. The CONTRACTOR must assert the CONTRACTOR'S rights to an adjustment under this provision within thirty (30) days from the day of receipt of the written order. However, if the Agency procurement officer decides that the facts justify it, the Agency procurement officer may receive and act upon a proposal submitted before final payment under the Contract.
 - d. Failure to agree to any adjustment shall be a dispute under paragraph 11 of this Contract. However, nothing in this provision shall excuse the CONTRACTOR from proceeding with the Contract as changed.
 - e. Notwithstanding the terms and conditions of subparagraphs 23a and 23b, the estimated cost of this Contract and, if this Contract is incrementally funded, the funds allotted for the performance of this Contract, shall not be increased or considered to be increased except by specific written modification of the Contract indicating the new contract estimated cost and, if this contract is incrementally funded, the new amount allotted to the contract.
24. Confidentiality of Material.
- a. All material given to or made available to the CONTRACTOR by virtue of this Contract, which is identified as proprietary or confidential information, will be safeguarded by the CONTRACTOR and shall not be disclosed to any individual or organization without the prior written approval of the STATE.
 - b. All information, data, or other material provided by the CONTRACTOR to the STATE shall be subject to the Uniform Information Practices Act, chapter 92F, HRS.
25. Publicity. The CONTRACTOR shall not refer to the STATE, or any office, agency, or officer thereof, or any state employee, including the HOPA, the CPO, the Agency procurement officer, or to the services or goods, or both, provided under this Contract, in any of the CONTRACTOR'S brochures, advertisements, or other publicity of the CONTRACTOR. All media contacts with the CONTRACTOR about the subject matter of this Contract shall be referred to the Agency procurement officer.
26. Ownership Rights and Copyright. The STATE shall have complete ownership of all material, both finished and unfinished, which is developed, prepared, assembled, or conceived by the CONTRACTOR pursuant to this Contract, and all such material shall be considered "works made for hire." All such material shall be delivered to the STATE upon expiration or termination of this Contract. The STATE, in its sole discretion, shall have the exclusive right to copyright any product, concept, or material developed, prepared, assembled, or conceived by the CONTRACTOR pursuant to this Contract.
27. Liens and Warranties. Goods provided under this Contract shall be provided free of all liens and provided together with all applicable warranties, or with the warranties described in the Contract documents, whichever are greater.

28. Audit of Books and Records of the CONTRACTOR. The STATE may, at reasonable times and places, audit the books and records of the CONTRACTOR, prospective contractor, subcontractor, or prospective subcontractor which are related to:
- a. The cost or pricing data, and
 - b. A state contract, including subcontracts, other than a firm fixed-price contract.

29. Cost or Pricing Data. Cost or pricing data must be submitted to the Agency procurement officer and timely certified as accurate for contracts over \$100,000 unless the contract is for a multiple-term or as otherwise specified by the Agency procurement officer. Unless otherwise required by the Agency procurement officer, cost or pricing data submission is not required for contracts awarded pursuant to competitive sealed bid procedures.

If certified cost or pricing data are subsequently found to have been inaccurate, incomplete, or noncurrent as of the date stated in the certificate, the STATE is entitled to an adjustment of the contract price, including profit or fee, to exclude any significant sum by which the price, including profit or fee, was increased because of the defective data. It is presumed that overstated cost or pricing data increased the contract price in the amount of the defect plus related overhead and profit or fee. Therefore, unless there is a clear indication that the defective data was not used or relied upon, the price will be reduced in such amount.

30. Audit of Cost or Pricing Data. When cost or pricing principles are applicable, the STATE may require an audit of cost or pricing data.

31. Records Retention.

- (1) Upon any termination of this Contract or as otherwise required by applicable law, CONTRACTOR shall, pursuant to chapter 487R, HRS, destroy all copies (paper or electronic form) of personal information received from the STATE.
- (2) The CONTRACTOR and any subcontractors shall maintain the files, books, and records that relate to the Contract, including any personal information created or received by the CONTRACTOR on behalf of the STATE, and any cost or pricing data, for at least three (3) years after the date of final payment under the Contract. The personal information shall continue to be confidential and shall only be disclosed as permitted or required by law. After the three (3) year, or longer retention period as required by law has ended, the files, books, and records that contain personal information shall be destroyed pursuant to chapter 487R, HRS or returned to the STATE at the request of the STATE.

32. Antitrust Claims. The STATE and the CONTRACTOR recognize that in actual economic practice, overcharges resulting from antitrust violations are in fact usually borne by the purchaser. Therefore, the CONTRACTOR hereby assigns to STATE any and all claims for overcharges as to goods and materials purchased in connection with this Contract, except as to overcharges which result from violations commencing after the price is established under this Contract and which are not passed on to the STATE under an escalation clause.

33. Patented Articles. The CONTRACTOR shall defend, indemnify, and hold harmless the STATE, and its officers, employees, and agents from and against all liability, loss, damage, cost, and expense, including all attorneys fees, and all claims, suits, and demands arising out of or resulting from any claims, demands, or actions by the patent holder for infringement or other improper or unauthorized use of any patented article, patented process, or patented appliance in connection with this Contract. The CONTRACTOR shall be solely responsible for correcting or curing to the satisfaction of the STATE any such infringement or improper or unauthorized use, including, without limitation: (a) furnishing at no cost to the STATE a substitute article, process, or appliance acceptable to the STATE, (b) paying royalties or other required payments to the patent holder, (c) obtaining proper authorizations or releases from the patent holder, and (d) furnishing such security to or making such arrangements with the patent holder as may be necessary to correct or cure any such infringement or improper or unauthorized use.

34. Governing Law. The validity of this Contract and any of its terms or provisions, as well as the rights and duties of the parties to this Contract, shall be governed by the laws of the State of Hawaii. Any action at law or in equity to enforce or interpret the provisions of this Contract shall be brought in a state court of competent jurisdiction in Honolulu, Hawaii.
35. Compliance with Laws. The CONTRACTOR shall comply with all federal, state, and county laws, ordinances, codes, rules, and regulations, as the same may be amended from time to time, that in any way affect the CONTRACTOR'S performance of this Contract.
36. Conflict Between General Conditions and Procurement Rules. In the event of a conflict between the General Conditions and the procurement rules, the procurement rules in effect on the date this Contract became effective shall control and are hereby incorporated by reference.
37. Entire Contract. This Contract sets forth all of the agreements, conditions, understandings, promises, warranties, and representations between the STATE and the CONTRACTOR relative to this Contract. This Contract supersedes all prior agreements, conditions, understandings, promises, warranties, and representations, which shall have no further force or effect. There are no agreements, conditions, understandings, promises, warranties, or representations, oral or written, express or implied, between the STATE and the CONTRACTOR other than as set forth or as referred to herein.
38. Severability. In the event that any provision of this Contract is declared invalid or unenforceable by a court, such invalidity or unenforceability shall not affect the validity or enforceability of the remaining terms of this Contract.
39. Waiver. The failure of the STATE to insist upon the strict compliance with any term, provision, or condition of this Contract shall not constitute or be deemed to constitute a waiver or relinquishment of the STATE'S right to enforce the same in accordance with this Contract. The fact that the STATE specifically refers to one provision of the procurement rules or one section of the Hawaii Revised Statutes, and does not include other provisions or statutory sections in this Contract shall not constitute a waiver or relinquishment of the STATE'S rights or the CONTRACTOR'S obligations under the procurement rules or statutes.
40. Pollution Control. If during the performance of this Contract, the CONTRACTOR encounters a "release" or a "threatened release" of a reportable quantity of a "hazardous substance," "pollutant," or "contaminant" as those terms are defined in section 128D-1, HRS, the CONTRACTOR shall immediately notify the STATE and all other appropriate state, county, or federal agencies as required by law. The Contractor shall take all necessary actions, including stopping work, to avoid causing, contributing to, or making worse a release of a hazardous substance, pollutant, or contaminant, and shall promptly obey any orders the Environmental Protection Agency or the state Department of Health issues in response to the release. In the event there is an ensuing cease-work period, and the STATE determines that this Contract requires an adjustment of the time for performance, the Contract shall be modified in writing accordingly.
41. Campaign Contributions. The CONTRACTOR is hereby notified of the applicability of 11-355, HRS, which states that campaign contributions are prohibited from specified state or county government contractors during the terms of their contracts if the contractors are paid with funds appropriated by a legislative body.
42. Confidentiality of Personal Information.
- a. Definitions.
- "Personal information" means an individual's first name or first initial and last name in combination with any one or more of the following data elements, when either name or data elements are not encrypted:
- (1) Social security number;
 - (2) Driver's license number or Hawaii identification card number; or

- (3) Account number, credit or debit card number, access code, or password that would permit access to an individual's financial information.

Personal information does not include publicly available information that is lawfully made available to the general public from federal, state, or local government records.

"Technological safeguards" means the technology and the policy and procedures for use of the technology to protect and control access to personal information.

b. Confidentiality of Material.

- (1) All material given to or made available to the CONTRACTOR by the STATE by virtue of this Contract which is identified as personal information, shall be safeguarded by the CONTRACTOR and shall not be disclosed without the prior written approval of the STATE.
- (2) CONTRACTOR agrees not to retain, use, or disclose personal information for any purpose other than as permitted or required by this Contract.
- (3) CONTRACTOR agrees to implement appropriate "technological safeguards" that are acceptable to the STATE to reduce the risk of unauthorized access to personal information.
- (4) CONTRACTOR shall report to the STATE in a prompt and complete manner any security breaches involving personal information.
- (5) CONTRACTOR agrees to mitigate, to the extent practicable, any harmful effect that is known to CONTRACTOR because of a use or disclosure of personal information by CONTRACTOR in violation of the requirements of this paragraph.
- (6) CONTRACTOR shall complete and retain a log of all disclosures made of personal information received from the STATE, or personal information created or received by CONTRACTOR on behalf of the STATE.

c. Security Awareness Training and Confidentiality Agreements.

- (1) CONTRACTOR certifies that all of its employees who will have access to the personal information have completed training on security awareness topics relating to protecting personal information.
- (2) CONTRACTOR certifies that confidentiality agreements have been signed by all of its employees who will have access to the personal information acknowledging that:
 - (A) The personal information collected, used, or maintained by the CONTRACTOR will be treated as confidential;
 - (B) Access to the personal information will be allowed only as necessary to perform the Contract; and
 - (C) Use of the personal information will be restricted to uses consistent with the services subject to this Contract.

d. Termination for Cause. In addition to any other remedies provided by this Contract, if the STATE learns of a material breach by CONTRACTOR of this paragraph by CONTRACTOR, the STATE may at its sole discretion:

- (1) Provide an opportunity for the CONTRACTOR to cure the breach or end the violation; or
- (2) Immediately terminate this Contract.

In either instance, the CONTRACTOR and the STATE shall follow chapter 487N, HRS, with respect to notification of a security breach of personal information.

e. Records Retention.

- (1) Upon any termination of this Contract or as otherwise required by applicable law, CONTRACTOR shall, pursuant to chapter 487R, HRS, destroy all copies (paper or electronic form) of personal information received from the STATE.
- (2) The CONTRACTOR and any subcontractors shall maintain the files, books, and records that relate to the Contract, including any personal information created or received by the CONTRACTOR on behalf of the STATE, and any cost or pricing data, for at least three (3) years after the date of final payment under the Contract. The personal information shall continue to be confidential and shall only be disclosed as permitted or required by law. After the three (3) year, or longer retention period as required by law has ended, the files, books, and records that contain personal information shall be destroyed pursuant to chapter 487R, HRS or returned to the STATE at the request of the STATE.